

**Rawan Sahily**  
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## EDUCATION

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**Sep 2018 – Sep 2019**      **Queen Mary, University of London**    London, UK

***Master of Science - Investment Banking (with distinction)***

- Completed a strategic analysis of UBS AG giving rise to an overall recommendation
- Concluded an investment recommendation of Adidas after conducting a valuation study using DCF and multiples analysis taking into consideration essential factors such as industry, growth drivers, competitors, geopolitical and economic situations.
- Developed a merger model and a pitch book for target and acquirer pharmaceutical companies in light of available information and expected synergies.
- Applied risk management techniques such as credit ratings, spreads, VaR, ETL, stress testing, scenario analysis, and many others.
- Studied real-world cases of practical investment and hedging strategies where the first step lies in understanding the client's needs focusing on: risk profile, investment horizon, and tax status.

**Optional Modules**

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|--------------------------------|--------------|
| • Applied Portfolio Management | Mar/2019     |
| • Introduction to R            | Jan-Feb 2019 |
| • VBA for Finance              | Nov 2018     |

**Sep 2015 – Jun 2018**      **American University of Beirut**    Beirut, Lebanon

***Bachelor in Business Administration - emphasis Accounting***

- Developed theoretical and practical understanding of different business fields
- Cultivated necessary soft skills for success in business such as efficient business communication, organizational leadership, and ethical reasoning
- Completed Capsim simulation gaining a well understanding of all different departments and functions of a business

**Certification**

**Fullbridge U Program – Certificate of Professional Achievement**

**Oct-Dec 2016**

(A 2-month career preparedness course focused on effective communication, teamwork, design thinking and critical work management skills)

## WORK EXPERIENCE

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**Sep 2019**      **Soft Flow**    Beirut, Lebanon

Position held: **IT Sales Intern**

- Assisted the technical support team in presenting the Enterprise Resources Planning system for 5 potential clients focusing on the following modules:

	supply chain, customer relationship management, accounting, and human resources
<b>Aug 2017</b>	<ul style="list-style-type: none"> <li>Coordinated all client queries and reported them to technical support</li> </ul> <p><b><u>Deloitte</u></b> Beirut, Lebanon Position held: <b>Audit Intern</b></p> <ul style="list-style-type: none"> <li>Analyzed reports and financial statements for clients that belong to both private and public banking sectors</li> <li>Identified discrepancies in client financial statements</li> <li>Reported audit findings to manager</li> <li>Gained a good insight into Deloitte's audit department philosophy, strategy and process</li> </ul>
<b>Jun- Jul 2017</b>	<p><b><u>Middle East Airlines</u></b> Beirut, Lebanon Position held: <b>Intern</b></p> <ul style="list-style-type: none"> <li>Calculated using excel major aircraft maintenance expenses</li> <li>Aided with passengers' revenue analysis</li> <li>Shadowed divisions such as sales &amp; marketing, operations and information technology</li> <li>Wrote a 10-page report about MEA's restructuring plan, received good feedback</li> </ul>
<b>Aug 2016</b>	<p><b><u>Banque Du Liban</u></b> Beirut, Lebanon Position Held: <b>Intern</b></p> <ul style="list-style-type: none"> <li>Researched information on domestic and international public financial procedures</li> <li>Wrote a 12-page report about BDL's different entities and policies, received excellent feedback.</li> </ul>

## VOLUNTEER WORK

<b>Jul 2016</b>	<ul style="list-style-type: none"> <li>Assisted at Dar Al Aytam Orphanage with daily activities and schedules</li> </ul>
<b>Jun 2016</b>	<ul style="list-style-type: none"> <li>Organized iftars for the less fortunate people with a local organization during Ramadan</li> </ul>
<b>Mar 2013</b>	<ul style="list-style-type: none"> <li>Red Cross first aid training certification</li> </ul>
<b>2012-2015</b>	<ul style="list-style-type: none"> <li>Completed 350 hours of social work</li> <li>Visiting the elderly and entertaining them</li> <li>Inspecting homes of less fortunate people and filling out reports for renovation purposes</li> </ul>
<b>Nov-2012</b>	<ul style="list-style-type: none"> <li>Accompanying disabled people in field trips</li> <li>Completed the 10 kilometer Beirut marathon as an assistant for disabled people</li> </ul>

## SUMMARY SKILLS

<b>COMPUTER SKILLS</b>	MS Excel (advanced), R, VBA for Finance
<b>LANGUAGES</b>	Arabic (native), English (fluent)
<b>TECHNICAL SKILLS</b>	Financial Modelling in Excel, DCF Valuation, Multiples Analysis, M&A Analysis, Bloomberg Terminal, Thomson Reuters Terminal