

Gaelle Yammine

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EDUCATION

American University of Beirut, Suliman S. School of Business, Beirut, Lebanon

September 17-May 20

Bachelor degree in Business Administration – Concentration in Finance

- **GPA:** 3.63 | Dean's Honor List Recipient: Fall 17, Spring 17, Fall 19

- **Beta Gamma Sigma member** – Awarded to the top 10% of undergraduates at the top 5% of program worldwide

Collège des Frères Maristes Champville, Beirut, Lebanon

June 17

French & Lebanese Baccalaureate – Specialization in Life Sciences | with honors

PROFESSIONAL EXPERIENCE

The Olayan Group, OEL – Investment Advisory Service, London, UK

June 19-August 19

Equity Analyst Intern

- Assisted the managing director in building models consolidating 20 years of investment history, where I was able to increase the accuracy of the firm's performance evaluation and thorough identification of strategical weaknesses
- Covered 15 private equity funds and 5+ co-investments deal in Europe that provided valuable insight to the team
- Analyzed market dynamics and leaders in the consumer sector which reduced by half the time spent assessing opportunities
- Designed, advocated and collaborated in 20+ financial fact sheets, 3 financial reports and presentations among several teams of 5+ experts in the field where I contributed to the issuance of financial recommendations

Suliman S. Olayan School of Business – Investment Management Program (IMP), Beirut, Lebanon

May 19-Present

Portfolio Manager Intern

- Supported my team in the investment, management and rebalancing of a \$1 million portfolio through concise allocations follow-ups and a long term strategy which resulted in the generation of active return consistently

Equity Research Analyst Intern

September 18-May 19

- Analyzed market data to invest in top performing firms which led to over-perform respective sectors by 10%
- Designed & pitched valuation models and provided feedback and guidance for 9 team members

Yammine Halloween – Parties & Events Supplies Store, Beirut, Lebanon

May 17-August 17

Social Media Marketing Coordinator and Sales Intern

- Introduced and maintained a new investment approach focusing on different marketing strategies through social media platforms which led to an 11% increase in yearly revenue gross
- Provided high levels of customer service while monitoring sales forecast in order to invest in projected market trends
- Introduced a new business strategy that includes innovative products which increased sales by 15% in 6 months
- Expanded the company's client base by 10% over a year after implementing a new low-cost supply chain strategy

EXTRACURRICULAR ACTIVITIES

AIESEC International | Finance Local Committee President (LCP - UNESCO)

January 19-Present

- Overtook book-keeping, budgeting and financial reporting duties for 40+ exchange participants
- Led a team in the management of 10+ investment opportunities which contributed to an increase of 12% in financial reserves
- Coordinated with different divisions to forecast expenses which improved operating profit margins by 5% yearly

Hult Prize Foundation | Campus Finalist

December 19-February 20

- Co-established a startup disrupting the business model of poultry farming while focusing on the UN's SDGs

AIESEC, Lebanon | Talent Manager

September 18-December 19

- Designed programs that aim to measure, develop and manage team members which increased productivity by 20% yearly
- Led a team of 10 individuals in the management of annual events and in the proper reinvestment of available resources

Business Student Society, AUB | Member

September 17-February 18

- Organized a breast cancer awareness event for 300+ students with the support of 3 managing team

Consulting Club, AUB | Member

November 17-November 18

- Participated in a variety of events and workshops in relation to the consulting industry

Summer Missionary Camp | Volunteer

June 16-August 18

- Supported Syrian refugees through educational courses during 3 consecutives summer

CERTIFICATIONS

- **Fullbridge U Program Certification** – 2 month career preparedness course on workplace skills
- **FAI** – Fundamental of alternative investment issued by CAIA
- **Wall Street Prep - Exam Certification** – Foundational financial modeling courses

SKILLS

Languages: Fluent in Arabic, French, and English

Software/Platforms: Office Pack, Thomson Reuters, Bloomberg, Capital IQ, Finviz