

# Kinda Ali Katanji

Cellular telephone: +9613959387 Email: [kak18@mail.aub.edu](mailto:kak18@mail.aub.edu)



## Education

- **Degree in Business Administration, American University of Beirut; Concentration: Finance; CGPA: 88.45 equivalent to a 3.9.** Jan '16 – May '19  
*Achievements: Certificate of Excellence (IMP); Deans Honours List (Every Semester); Beta Gamma Sigma Member (Business honours society)*
- **CAIA – Certification in Fundamentals of Alternative Investments** July '19  
20-hour self-paced course that covers topics like hedge funds, real assets, commodities & PE
- **Wall Street Prep – Certification in Financial & Valuation Modelling** Feb '18  
Excel Crash Course, Financial Statement Modelling, DCF Valuation, and Trading Comps Valuation
- **Al-Bayader Aramoun School** Sep'02-Jun'16  
Graduated with distinction

## Work Experience

### Intern-Sarwa Dubai

#### Strategy and Operations

Sep'19-Dec'19

- Talked to prospective and current clients to inform them about Sarwa's products.
- Worked in cross-functional teams to deliver the best client experience.
- Worked on side projects like client segmentation to better target each segment.
- Developed the portfolio historical performances & annualised return figures.

### Summer Analyst-Lazard Dubai

#### Asset Management

Jun'19-Aug'19

- Performed equity research analysis for companies in Qatar.
- Valued companies using sum of the parts & DCF approach.

### Intern – Julius Baer Lebanon

Aug '18 – Sep '18

#### Private Banking

- Learned about asset & sector allocations, behavioural finance & alternative investments.
- Created a virtual portfolio tailored to the client's needs.

### Intern – BankMed Lebanon

Jun'18 – Aug '18

#### Retail Banking

- Rotated around the CSR, teller, operations and bank assurance divisions.
- Nominated for the Internship Star Award at AUB.
- Won third place in BankMed's 2018 retail banking competition.

## Extracurricular Activities and Interests

- **Portfolio Manager at the Investment Management Program (IMP) at AUB**
  - Selected by Business School faculty as one of six to partake in the inaugural Investment Management Program, where we were trained as equity research analysts in the first year, and became portfolio managers in the second year, managing a fund of 1 million USD, funded by a donor starting September 2018.
  - Prepared equity research reports with a focus on the discretionary sector for companies such as Amazon, Booking, Comcast, and Disney. The reports consist of a qualitative analysis of the business, as well as a quantitative valuation, which result in the issuance of a buy or sell recommendation.
  - Attended weekly public speaking training through which I have honed my ability to pitch to clients.
  - Attended regular meetings to discuss market conditions through which I developed my sense of the market.
- **Delegate at MUN LAU**
  - Selected by Bayader Aramoun School to partake in the annual MUN taking place at LAU.
  - Represented Gabon & discussed its environmental situation.
  - Won the position paper award.

## Skills

<b>Computer</b>	Microsoft Word, Excel (Advanced), PowerPoint
<b>Languages</b>	Arabic (Fluent), English (Fluent)
<b>Soft Skills</b>	Fast Learner, Highly Dependable, Detail-Oriented, Driven & Motivated.