



Dani Al Frenn

Business Developer

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St.Antoine street, Mansourieh, Maten

10 April, 1996

Organized and energetic business developer with 3 years of experience in business management and development, looking to succeed in an environment of growth and excellence where I can exercise my skills to achieve personal as well as organization goals.

WORK EXPERIENCE

Business Developer InMobiles Holding S.A.L

08/2017 – Present

Mansourieh

InMobiles is a market-leading business support solutions and services company serving the majority of the global communications service providers.

Responsibilities

- Building and maintaining relationship with clients
- Attending conferences and industry events to build the company's network
- Creating business analysis ,outlining problems, solutions and opportunities for a business
- Finding and developing new markets and strategies
- Maximizing business potential

PERSONAL PROJECTS

MegaBee (06/2019 – 10/2020)

- MegaBee is a solution designed for property managers who wants to automate their business from one single point of operation.The solution contains practical tools for data/money/task management inside communities.

EDUCATION

Auditing and expertise in accounting Our Lady OF Consolation Technical College

10/2015 – 06/2016

Key Courses

- General Mathematics
- Marketing
- Statistics and probabilities
- Human aspect of Organizations
- Manager's IT tools
- Management
- Analytical Accounting
- Economic base
- Administration principles

SKILLS

Project Management

Research and strategy

Consumer behaviour design

Business analysis

CERTIFICATES

Flat6labs (10/2017 – 10/2017)

Flat6Labs is a regional startup accelerator program that fosters and invests in bright and passionate entrepreneurs with cutting-edge ideas

Innovation Lab Program (05/2017 – 06/2017)

The Innovation Lab program is designed to provide entrepreneurs with an access to unique technological infrastructure, market insights, marketing avenues and industry expertise, in order to reach a proof of concept and transform technological ideas into products.

LANGUAGES

English

Professional Working Proficiency

French

Limited Working Proficiency

Arabic

Native or Bilingual Proficiency

INTERESTS

Chessmaster

Reading

Technology

Sports

Agriculture