



FADY HANNA



ABOUT

Professional and Experienced Business Leader for more than 10 years in Private and Governmental Agencies.

Worked as a Senior Executive and Project Manager in a Multinational Company, providing Strategic Guidance and Direction to the board and team.

Holds a Visionary view, ensuring that the Company achieves its financial targets, missions, and goals in the fields of Management, Contracting, Consulting Services, Catering, Logistics, Operations, Development, Production and Trading.



CONTACT

+9613154447

Fady.info@gmail.com

Skype: Fadyhanna1

LinkedIn: www.linkedin.com/in/fady-hanna



ADDRESS

Jounieh, Keserwein, Lebanon



LANGUAGES

English



French



Arabic



PERSONAL INFORMATION

Fady Hanna

11-11-1984

Married to Kristel Moubarak

Kids: Joy, Jason

Citizenship

Lebanese Citizen



SCAN ME



EDUCATION

Executive MBA – Masters in Business Administration

Université Jean Monnet – UJM – France

Graduated with Distinction

Thesis: Advanced Geotechnology implementation and its effect on Logistics & Management in the industry

Bachelor of Science in Computer Science

With Minor in Business Administration

American University of Science and Technology

Graduated with outstanding performance

Award-Winning Senior project: Computer Security and Forensics

Antonine Sister's School Ghazir

Section: Economics and Social Science



CERTIFICATIONS AND AWARDS

- Training in Project Management Professional
- Fundamental and technical Analysis for trading
- Quality Control – US Army Corps of Engineers
- Food Handling and Safety – US Navy
- Inclusive Leadership - EDX
- Teaching Diploma - Alison
- First Aid – Red Cross
- Fire Warden – ATCO
- Certificate of Merit from the United Supreme Council Oklahoma Jurisdiction .!
- Team Leadership Award in Rocks Group for outstanding performance 2013
- First place Award for Senior Project in both Computer Science and Computer Engineering Departments (Computer Forensics Studies)

The road to knowledge never ends and always investing into learning and updating my skills for self-advancement



CERTIFICATIONS CAN BE SEEN BY SCANNING THE QR CODE



SCAN ME



PROFESSIONAL MEMBERSHIPS

PMI - Project Management Professional Member





EXPERIENCE SUMMARY

- I do possess over 10 years of experience in Operations and Management ranging from International Institutions to private companies
- Experienced in Governmental Contracts and NGO's including but not limited to: Analysis, bidding, Due Diligence, Supply Chain, Management, Operations and Monitoring & Controlling.
- Managed and operated Multi-Million Dollar projects in sectors related to: Sales, Business Development, IT, F&B, Restaurants, Construction, Supplies and Logistics with successful implementation and operation.
- Software Analysis and design with customized software that were implemented in several of the operations I managed, in addition to Web development , Computer/Cyber Security & Forensics.



COMPETENCIES AND SKILLS

- Financial, Planning, Forecasting, Scheduling and logistical skills with worldwide experience including Lebanon, Germany, Afghanistan, Jordan. (Commercial and Governmental)
- Analytical thinking and Decision maker while analyzing situations, diagnosing problems, identifying the key issues, establishing and evaluating alternative courses of action and produce a logical, practical and acceptable solutions.
- Building business relationships with perfect negotiation skills, hence increasing the rate of making better deals and increase business productivity, quality control and making good use of the data for business expansion and advancement.
- Money Management skills with use of technical and fundamental analysis. Application of the latter to coordinate with traders for buying and selling in the Financial Markets.
- Advanced use of computer software including but not limited to maintaining documentation of all business-related data, and using them to increase and boost future performance.
- Training skills. Conducted several trainings for employees in 3 languages with different cultures and backgrounds. I was able to empower and motivate them to increase their morale, performance and team work.
- Several trainings done with the US Military for quality control and safety
- CAD design and 2d drawings
- Scheduling



WORK EXPERIENCE

Rocks Group: COO – Chief Operating Officer

Feb 2015 - Current Date

- *I led the company's global operations and strategic direction with full responsibility taking into consideration all available factors and resources. That includes long range planning, global supply chain management and logistics, meeting provided budget and other financial goals and strategic planning for business development.*
- *I have successfully implemented the IT infrastructure for the company including hardware, software development management and update by applying agile methodologies, proving the success of the system. Furthermore, I invested more time into applying advanced logistical and operational functionalities to the system utilizing Geotechnology that positively affected sales and customer satisfaction and retention.*
- *I successfully conducted training sessions to more than 200 employees, by providing leadership and managerial skills and direct all operations effectively and efficiently in order to support the company's objectives*
- Directed international project teams through due-diligence, prioritization and development
- I actively participated in the research and development of new technology for transportation and logistics related to proximity technologies, and was able to successfully implement that into a working system that lead to minimization of overhead costs and increase in speed of the operation resulting in customer retention and satisfaction.
- Directed products marketing operations effectively that lead to increase in sales and returns

- Manage and oversee all financial and business planning activities, including:
 - Directing and administering financial plans
 - Overseeing business policies and accounting practices
 - Reviewing and analyzing financial reports
 - Lead and support organizational budgeting processes
- Manage and oversee the human resource function, including:
 - New talent acquisition and development, Recruitment, hiring and compensation
 - Professional training
- Business and supply chain development to improve company's returns and expansion
- Directed a portfolio of international projects. Each remote location also provided me with an increased knowledge and more diversification in my skills, since each area differs in terms of operation taking into consideration its local requirements and resources.

Rocks Group: Senior Project and Contracts/Bid Manager

Feb 2013 - Feb 2015

- I developed and wrote Submittals for contracts proposals in diversified fields, for projects including but not limited to Logistics, Construction, IT, transportation, Catering, Janitorial and Life Support for the United Nations, US Army, NATO and other well-known international companies and Organizations. This gave me insights that we are not only limited to projects within our domain, but we can leverage our skills, research, analyze, plan, manage and tackle new opportunities and endeavors.
- During that period, additional projects got awarded after I submitted my bids. I was fortunate also to manage a portfolio of projects that worth north of 6 million USD
- *I conducted a restructuring of the company and was able minimize the operation costs and overhead, providing an increase in production at the same time*
- Oversaw risk management and legal activities: client contracts, partnership agreements, leases, and other legal documents, including risk mitigation, legal followups and conflict resolution.
- Managed the global company's roadmap including strategic planning, sequencing, and project life cycle execution; projects required extensive management and organizational readiness.
- Oversaw and optimized the company's IT platform, redesigned the compensation system, rebuilt the global recruiting technology platform, and participated in recreating a business strategy roadmap.
- Risk management analysis was conducted by myself that provided a better approach in the management as a whole and was able to manage and mitigate those risks across the projects life cycle.

Rocks Group (Afghanistan) Project Manager & Business Developer

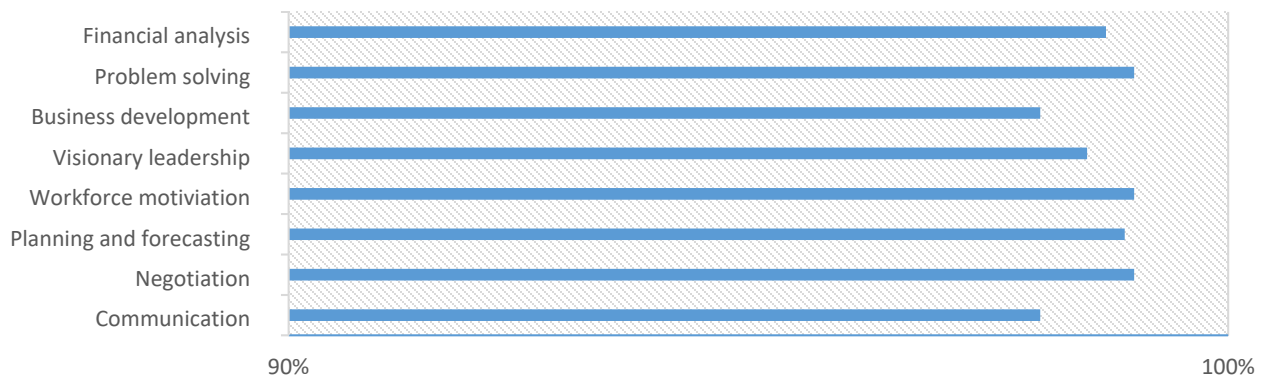
Jan 2009 - Feb 2013

- *Daily follow-ups for the smooth and effective project execution with monitoring and controlling*
- *Accountable for the Company's transportations and logistics, making sure all is running according to our plan*
- *Directed relations and follow-ups with high-ranking US Army and NATO Officials as well as direct reporting to CEO.*
- *Logistical tracking using advanced custom software and following up to manage company resources, schedule and timeline effectively*
- *Responsible of the Company's Sales, cost analysis and forecasts.*
- *Restructuring of the operation, in order to increase the sales as well as creating promotions and new fit-out for the location, to increase value in market and increase customers.*
- Business development to increase our presence and operations within the country
- Oversaw and managed a catering operation for international Organizations. Applying F&B skills and ability to keep all the operation running properly and efficiently under international food standards
- Extreme logistics and scheduling experience received due to the fact the operations were running in Afghanistan where all resources were scarce and limited.

- Responsible for the overall system analysis and design of the software interface as well as algorithm for computer game, designs and interfaces. Production and coding for computer animation techniques using multiples languages including C++, C# and Scripting using LUA

Wise Internet Company - Internship**Summer 2007**

- Training in networking technical support, wireless Internet, SNMP Protocol, and its application in wireless computing.

**SKILLS****REFERENCES**

Mr. Rock Chlela
 Mr. Anis Chlela
 H.E. President Roland Khoury
 Ms. Amanda Polk
 Mr. George Khoury
 Captain Ghassan Jerjes
 Mr. Micheal Kefrawi

CEO, Lebanon
 Managing Partner, Lebanon
 Casino Du Liban Managing Director
 Contracting
 BBAC Bank Branch Manager
 Lebanese Army Forces
 US Embassy

rock.chlela@rocks-group.com
 a.chlela@rocks-group.com.com
 relelkhoury@cdl.com.lb
 amandapolkmba@gmail.com
 george_khoury@bbac.com.lb
 g.gerges@presidency.gov.lb
 ALKefrawiMJ@state.gov

Quick Scan Contact Details

