

Hadi Ibrahim Kassir

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Lebanese born in 1999 | Beirut, Airport Road

PROFESSIONAL SUMMARY

CMA scholarship recipient from the Institute of Management Accountants (IMA). I am highly interested in financial analysis, sales, and risk management. My educational path is enriched with relevant finance courses such as: Valuation methods, Investment Management, and Commercial Bank Management. I am looking forward to earning an MBA degree while exceling in an influential career path that can elevate my skills.

EDUCATION

The American University of Beirut (AUB), Lebanon September 2017 – June 2020
Bachelor of Business Administration BBA, Concentration area: Finance.
Cumulative GPA: “3.5”

EXPERIENCE

ASASATE Development, Beirut, Lebanon July 2020 – Present
Sales Consultant

- Organized physical meetings with clients/investors and reported all sales encounters through daily reports.
- Provided clients with financial solutions to purchase real estate based on their desired payment methods.

The Lebanese Credit Insurer (LCI), Beirut, Lebanon August 2019
Credit Analyst Intern

- Completed several trainings in different departments (Underwriting, Risk, Data collection).
- Worked alongside a team of credit analysts on financial analysis, credit approvals and insuring B2B transactions.

BDO, Semaan, Gholam & Co., Achrafieh, Lebanon June 2019 – July 2019
Audit and Assurance Intern

- Operated in collaboration with a team of auditors on full casting of annual audit reports for alpha banks.
- Expanded my knowledge of IFRS standards and their implementations.

EXTRACURRICULAR ACTIVITIES

The Honey Day Event - AUB, Hamra, Lebanon February 2020 – March 2020
General Management

- Worked alongside a team on tasks including: sales, communications, and fund raising for the honey day event hosted by AUB’s Faculty of Agriculture and Food Sciences.

The Third Annual “Women in Data Sciences” Conference - AUB, Hamra, Lebanon March 2019
Volunteer

- Escorted and assisted a group of International guest speakers with a team in my faculty.

New Student Orientation - AUB, Hamra, Lebanon August 2018 – August 2019
Guide and Logistics team member

- Guided new students in groups with helpful information about the university’s system.
- Contributed ideas with the Business Student Society BSS that helped assist new students on orientation day.

WORKSHOPS AND CERTIFICATIONS

IMA Data Analytics & Visualization Fundamentals Certificate - Institute of Management Accountants June 2020
Recipient

- Learned how the power of data can be harnessed to gain deeper insight into business performance and to make informed strategic decisions from data visualization models.

FullbridgeU program certification - AUB, Hamra, Lebanon October 2018 – November 2018
Recipient

- Acquired knowledge of business fundamentals through authentic workplace scenarios and team-based activities.

SUMMARY SKILLS

Languages: Arabic (Native), English (Fluent).

Computer skills: Microsoft Excel, Word, PowerPoint, Access.

Soft skills: Communication, time management, adaptation, writing and composition skills.