Elio Rizk Maalouf

Owner - Food manufacturing company

Devoted, hard working individual, seeking a stable and secure career to fully expand and utilize my learnings, knowledge and skills in the business field, in order to contribute to the success of the company and thus mine.



eliomaalouf2@gmail.com

+96170013462

Old road, Yazbeck 3 Building, Street 503, 5th floor, Mansourieh, Lebanon

WORK EXPERIENCE

Owner

Marzipan Sweets Company

01/2015 – Present

Mansourieh, Beirut, Lebanon

Manufacturing marzipan related sweets

Achievements/Tasks

- Supervising a team of employees
- Supervising logistics of raw materials and finished products
- Regulating inventory with orders
- Managing stock
- Bill issuing
- Dealing with suppliers
- Selling to market leading companies
- Market my products by engaging with potential customers to increase sales

Contact: Si Bon +96103240290 - Sea Sweet +96103703488

Sales associateGolden Food

11/2012 – 07/2014 Mkalles, Beirut, Lebanon Distributor of confectionery, snacks, food, well being, and non-food products

Achievements/Tasks

- 40% increase in total sales in the first year
- Increase in percentage of collected company bills
- Greeting customers
- Improving engagement with merchandise
- Providing outstanding customer service and assistance in order to communicate and sell the brand

Contact: Company number +96101685434 – Manager number +96103408683

EDUCATION

Bachelor of Business Administration AUL University

02/2009 - 10/2013

Beirut, Lebanon

Courses

- Cumulative GPA 3.48/4.0

Master in Business AdministrationAUL University

02/2016 - Present

Beirut, Lebanon

SKILLS

Adaptive and active listener

Ability to work under pressure

Leadership and self-motivation

Quick learner

Time management and problem solving

LANGUAGES

Arabic

English

Native or Bilingual Proficiency

Native or Bilingual Proficiency

French

Professional Working Proficiency

INTERESTS

Traveling enthusiast

Sports: Basketball, Football, Pingpong