



JOSEPH BOU ABDALLAH

FINANCIAL ADVISOR



EDUCATION

2015

A1, A2 LEVEL CERTIFICATES IN ITALIAN LANGUAGE
AMERICAN CENTER BEIRUT LEBANON

2010 - 2014

BACHELOR IN BUSINESS MANAGEMENT
AUL UNIVERSITY , BEIRUT LEBANON

1995 - 2010

LEBANESE BACCALAUREATE IN SOCIOLOGY AND
ECONOMY (SE)
HIGH SCHOOL OF ANTONINE SISTERS, ROUMIEH



EXPERIENCE

REFERENCES AVAILABLE UPON REQUEST

MARCH 2018 - PRESENT

FINANCIAL CONSULTANT AT METLIFE

- PROFESSIONAL SALES CONSULTANT
- GIVING THE BEST SOLUTIONS FOR MY CLIENTS
- DAILY PROSPECTING, CALLING, MEETING NEW CLIENTS AND CLOSING DEALS
- MULTINATIONAL EXPERIENCE AND SALES PROCESS

AUG 2016 - MAY 2017

PARTNER AT RATATOUILLE HOMEMADE CATERING

- MANAGING 2 OUTLES AND 12 EMPLOYEES
- MAKING SURE THAT ALL THE FOOD PROCESS IS WELL RESPECTED
- PROFESSIONAL CUSTOMER SERVICE
- ACTING AS AN HR AND HIRING PEOPLE
- MENU CREATION

MAY 2013 - JULY 2016

TEAM LEADER AT ROADSTER DINER

- LEADING A TEAM OF 25 EMPLOYEES (RUNNERS, WAITERS HEAD WAITERS AND TRAINERS)
- MANAGER ON DUTY WHEN THE FLOOR MANAGER IS NOT AVAILABLE
- MAKING SURE THAT EVERY LITTLE DETAIL IS UP TO THE STANDARDS SET BY THE DINER AND ALL THE ORGANISATIONS (ISO, HAACP AND BOECKER)

OCT 2010- APRIL 2013

SALEMAN AT BIG FUN TOYS SHOP

- HELPING PEOPLE TO MAKE THE DECISION ON WHAT TO CHOOSE BASED ON THE BUDGET AND AGE RANGE
- HELPING THE OWNER IN CHOOSING THE RIGHT TOYS BASED ON OUR CLIENTS DEMANDS AND CALIBER
- AFTER SALES SERVICE



SKILLS

SELLING

● ● ● ● ○

CLOSING

● ● ● ● ○

NEGOTIATION

● ● ● ● ○

MICROSOFT : WORD , EXCEL , POWERPOINT

INVESTMENT

● ● ● ○ ○

TRADING

● ● ● ○ ○

WORK ETHICS

● ● ● ● ●

● ● ● ○ ○

PERSONAL INFO

MANSOURIEH, LEBANON

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JOSEPH BOU ABDALLAH

OCTOBER 2, 1992

LEBANESE

MALE

SINGLE

ABOUT ME

OVER 10 YEARS OF SALES
AND CUSTOMER SERVICE
EXPERIENCE.

ENTREPRENEUR BY NATURE
ETHICAL BY CHOICE.

LANGUAGES

ARABIC ● ● ● ● ●

ENGLISH ● ● ● ● ●

FRENCH ● ● ● ● ○

ITALIAN ● ● ○ ○ ○

INTERESTS

