Aman Agarwal

Data Scientist

Contact

Location

Bangalore, New Delhi

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Skills

Machine Learning

Natural Language Processing

Statistical Analysis

Team Management

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Data Mining

Data Visualization

Software

Python

MYSQL

AWS

Tableau

MS office

Languages

English

Hindi



Professional Summary

Well-qualified Data Scientist experienced working with vast data sets to break down information, gather relevant points and solve advanced business problems. Skilled in predictive modeling, data mining and hypothetical testing. Offering 3+ years of experience in improving business operations.

Work History

Dec 2019

to Current **Data Scientist**

Floweraura Gurgaon, Haryana

- Scaled analytical capabilities across all business areas, evolving analytics to influence user retention and executives' decision-making.
- Developed Real Time Recommendation Engine from ground up and strategized methods capitalizing on system features.
- Used Association Association Rule Mining and Collaborative Filtering algorithms to analyze and solve complex business problems.
- Performed RFM (Recency Frequency Monetory) Algorithm for customer segmentations, leveraging analytics to improve marketing campaign targeting.

Feb 2019 to Dec 2020 **Data Scientist**

Volvo Eicher Gurgaon, Haryana

- Built Sentiment Analysis to analyze Customer Behaviour.
- Using Telematics Data, built a real time classification model trigger part failure of a vehicle to save it from breakdown
- Built Workshop Analysis using geographical data of vehicles which helps in performance of workshops, logistics and part availability.

Education

2011-12 High School SD Public school- Delhi

2012-15 Bachelor of Science **Electrical. Electronics And Communications** Engineering Uttar Pradesh Technical University Greater Noida

Certifications

Business Analytics Jan 2017 in R from KPMG

Jan 2018 Data Science using SAS and R from

AnalytixLabs

Awards

- KPMG Awarded the title of "Super Team" to acknowledge exceptional performance in Firm Budgeting
- · KPMG Awarded the title of "Kudos" to acknowledge continuous good work.

Nov 2018 to Jan 2019

Data Science Intern

Zigram Gurgaon, Haryana

 I utilized my internship period while building 2 ML models (URL Scoring Model - PEP (Politically Exposed People) Profile Builder & Searchable Content Unit (SCU) Scoring Model - - PEP (Politically Exposed People) Profile Builder) and deploy in production level.

Feb 2016 to Nov 2017

Data Analyst

KPMG Noida, UP

- Sales and marketing analytics using machine learning in asset management industry: uplift modeling, salesforce allocation and territory/channel optimization, customer targeting and segmentation
- KPIs for Credit Card Spends We build a Regression model in the dataset, find out the variables which quantify the changes in the total spend of credit card which helps in creating exciting offers keeping in mind our key drivers and provide to the customers which help in generating more revenue, less churners etc
- · Customer Segmentation of Customers We had created Customer's segmentation to define marketing strategy, using a classification model. The file is at a customer level with 18
- behavioral variables such as Purchases. Installments Purchases, Cash Advance, Credit Limit, Minimum Payments, Limit Usage etc. are the technical characteristic and KPI metrics
- Proactive Attrition Management for Telecom Customers - We have to develop a classification model for predicting customer churn which results with 61% of pairs where probability assigned to churners is greater than value non - churners. Also we have noticed that 17% customers are more likely to get churn.