



# Georgio Semaan

P R O J E C T   M A N A G E R

## Profile

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## Experience

**Project Manager- AEA Group** 2019-2020

- Daily tasks can include managing budgets, resources, and relationships to achieve organizational objectives
- Planning, developing and executing schedules to ensure timely completion of projects
- Studying feasibility, customer requirements, and performance standards; completing technical studies and preparing cost estimates

**Operations/Sales- Bankmed Beirut** 2013-2017

- Works directly with potential customers to determine their financial viability or needs and sell them a variety of financial services
- Focuses sales efforts by studying existing and potential volume of customers
- Portfolio management, cross-selling, referrals
- Appropriate calling speech, effective communication, and client experience

**Co-Founder & Entrepreneur- The Sports Guru** 2018

**Product Marketer&Sales- NBN23 Valencia** 2018

**Operations/Sales- BLC Bank Beirut** 2013

*References available upon request*

## Education

**MBA in Sports Management, UCAM University** 2018  
Murcia, Spain

**Masters in Management, St. Joseph University** 2016  
Beirut, Lebanon

**Bachelor in Business Administration, St. Joseph University** 2013  
Beirut, Lebanon

**Grad. Certificate in Economy, Zahrat El-Ihsan School** 2010  
Beirut, Lebanon

## Certificates

- Lebanese Regulations "BDL" Exam – 41/50
- Three succeeded Thesis about client experience, Bank success story product and, Sevilla FC global expansion project
- Internship at Bank Audi SAL-Beirut
- Volunteering in Spartan Race
- Spartan "Sprint Open Race" Finisher-Mallorca 2018
- QUUPPA Partners Event-Helsinki Finland 2018
- IELTS 7.5 band score
- Level A2 Espanol

## Languages



## Interests

Football, basketball, hiking, sports facilities, technology and growth, business, reading, traveling, foreign languages, community involvement, socializing, music