

Cynthia Salame

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Work Experience

M&C Saatchi Lebanon - 2018/present Senior Account Manager

Clients: Bank of Beirut, Zain, Mazaya (tobacco

industry)

Responsibilities: Supervision, coordination, production, brief, client account management, strategic recommendations, financial

management, digital recommendations, activations.

Rizk Advertising Lebanon - 2017/2018

Account Manager

Clients: Sakr Group (real estate, power, holding), Cedrus Bank, BoConcept, Casper & Gambini's, Cedar's Premium (Jalloul, Kazouza), Liban Jus. Responsibilities: Supervision, coordination, production, brief, client account management, strategic recommendations, financial management, digital recommendations, launching of new products (Caspresso), TVC production (Sakr, Caspresso, Cedrus, Liban Jus).

Spirit Lebanon - 2016 Senior Account Executive

Clients: Al Mandaloun Management: Club, Cafe, Patisserie Sur Mer, Beach Club & Ahwet al Mandaloun, Arabian Construction Company, SMEDS, Dermapro, CMAC, FNB.

Responsibilities: Supervision, coordination, production, brief, client account management, strategic recommendations, financial management, digital recommendations, Monitoring the competition activities and initiating new ideas to clients.

Adrenalin Media Lebanon - 2014/2016 Senior Account Executive

Clients: Danone, Sakr, OMT, Opel, Kallasi, BBAC, Talaya. **Responsibilities:** Supervision, coordination, production, brief, client account management, strategic recommendations, financial management, digital recommendations, launching of new products (Frozen food), TVC production (Danone).

Publicis Paris - 2014 Account Executive

Clients: Nestle

Responsibilities: Supervision, coordination, production, brief, client account management, strategic recommendations, financial management, competitive analysis.

Adrenalin Lebanon - 2013 Assistant Client Director

Clients: Danone, Western Union, BBAC.

Responsibilities: Project manager on Aghasarkissian pitch, quantitive

survey of the target.

SCOR Paris - 2012-2013 Jr Project Manager

Clients: Neli (Tv-box decodeur), Riello Ups.

Responsibilities: Development of B2B and B2C media campaigns.

DILA Paris - 2012

Product Marketing Manager

Responsibilities: Setting up a launching campaign for a new magazine: Les Cahiers Français.

Media Edge Cia Lebanon - 2011

Media Planner Assistant

CNC Engineering Lebanon - 2010 Media Planner Assistant

Education

2013/2014: Master in management at Ecole Supérieure de Publicité.Paris.

2010/2013: Bachelor in advertising and marketing at Ecole Supérieure de Publicité, Paris.

2009/2010: 1st year in Interior Design major (ALBA), Lebanon.

2009: Scientific Baccalaureate at French Lycée Saint-Exupéry (Burkina-Faso).

Languages

English | French | Arabic Spanish (conversational)

Miscellaneous

Living Experience: across different geographies (MEA, Africa, Europe).

Import/Export: experience in family business (wholesale, purchase, contract negotiation).

Volunteering: scouts, humanitarian missions in Burkina-Faso.

Professional Skills

Strategy

Dynamism

Adobe CC

PackOffice

Prezi

Competitions

European Comission, Sosh-Societe Generale, Delsey, Nature Addict, European Commission.