

Giorgio A. Chemaly

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Date and Place of Birth: April 23, 1988 – Daroun, Lebanon

Nationality: Lebanese

EDUCATION

- 2012 –2016 Masters in Leadership & Human Resources Management**
Université Saint Joseph – USJ
Faculty of Letters and Human Sciences – *Damascus Street, Lebanon*
- 2006 - 2010 Bachelor in Business Administration – Emphasis: Management**
Université Saint Joseph - USJ
Faculty of Business and Commercial Sciences- *Huvelin, Lebanon*
- 2005 - 2006 Lebanese Baccalaureate in Life Sciences**
Collège des Pères Antonains – Baabda

PROFESSIONAL EXPERIENCE

Coach @ UpGrey coaching and training – Lebanon

October 2016 – Present

- Customized Sales Trainings and Courses
- Executive & Leadership Coaching
- Life and career coaching
- Soft skills training Workshops
- Retreats for professionals and students (purpose and motivation)
- Motivational speaking

HR @ Procomix Technology Group – Jal el Dib - Lebanon

December 2014 – November 2018

- Coaching/training.
- Performance appraisals.
- Recruitment/induction.
- Rules, policies, and procedures.

Trainer @ STARMANSHIP & Associates – Badaro, Lebanon

March 2013 – March 2014

- Design & Deliver training programs to organizations (private and public sector).
- Relevance meeting.

HR @ Mercedes-Benz – Human Resources – Dora, Lebanon

November 2012 – January 2013

- Interview and filter candidates
- Performance appraisal.
- Organizational Chart.
- Job descriptions.

Customer Service @ FRANSABANK – *Saifi Branch, Lebanon*

October 2010 – October 2012

- All cash/check and credit cards operations
- Swifts, transfers, taxes, bill payments...
- Selling credit cards or loans

Sales Representative @ NineWest/AnneKlein – *ABC Dbayeh, Lebanon*

September 2009 – December 2009

- Acting Assistant Manager at AnneKlein
- Customer Service/Sales
- Assisting in the opening of NineWest ABC Dbayeh
- Customer service/sales & handling customers' complaints

Sales Representative @ Timberland – *City Mall, Lebanon*

June 2009-September 2009

- Customer Service/Sales
- Shop Display Management
- Stock Management

WORKSHOPS ATTENDED (AT LEAST ONCE)

Leadership Management International - *International Coaching Company*

Effective Personal Leadership® - Coaching Program

Coaching Program Duration: *8 Months*

FranklinCovey - *Leading Leadership Provider*

The 7 Habits of Highly Effective People Signature Program® (*Leadership*) – *3 days*

The 7 Habits of Highly Effective People for Manager® (*Leadership*) – *3 days*

The 7 Habits of Highly Effective People Associates® (*Leadership*) – *2 days*

The 7 Habits of Highly Effective People Maximizer® (*Leadership*) – *1 day*

Leading at the Speed of Trust® - (*Leadership*) – *2 days*

5 Choices® – (*#1 Life Management Program Worldwide*) – *2 days*

The Ken Blanchard Companies - *Most Used Leadership Model in the World*

Situational Leadership II® - (*Leadership*) – *3 days*

Eagle's Flight - *Number 1 Worldwide in Experiential Learning Company*

Gold of the Desert King® – (*Experiential Learning*) – *1 day*

Coral Banks® – (*Experiential Learning*) – *1 day*

DeBono Thinking Systems - *World Leading Authority on Conceptual Thinking and Creativity*

6 Thinking Hats® – (*Creativity*) – *2 days*

Lateral Thinking® – (*Creativity*) – *1 day*

Odyssey Trainings - American Company Specialized in Teambuilding (Indoor and Outdoor activities) – 1 day

DISC Profile - Behavioral model based on the brain – 2 days

Wydner Coaches - (Samir Zehil)

Negotiation Skills (Sitting Ducks) – 1 session

Professional Training & Consulting (Dr. Charbel A. Aoun)

Practical Labor Law Workshop for Human Resources Professionals – 3 days

Professional Training & Consulting (Dr. Charbel A. Aoun)

Professional Social Security Law Seminar for Human Resources & Auditors – 2 days

STARMANSHIP & Associates – Leading Provider of professional trainings & development workshops

Successful Selling Strategies (Sales) – 2 days

Color Communication (Communication Skills) – 2 days

Outstanding Secretary/Assistant (Communication Skills) – 1 day

Customer Service from the Heart (Customer Service) – 1 day

Coaching (Leadership) – 2 days

Principles for Effective Living (Leadership) – 1 day

From Branch Manager to Sales Managers (Leadership) – 3 day

Color Servicing (Leadership) – 2 days

CERTIFICATIONS

Effective Personal Leadership - (Leadership Management International)

Certified in Personal Leadership

Executive Leadership Coaching by ICF – (International Coaching Federation)

Certified Executive Coach by International Coaching Federation

Executive Leadership Coaching - (PRAGMADONS)

Executive and Leadership Coaching certification

Train the Trainer - (STARMANSHIP)

3 months coaching

Certified Digital Marketing Specialist - (Demand Metric)

Level 1, Level 2 and Level 3 Digital Marketing Certification

Certified LinkedSelling Consultant - (LinkedSelling)

Certified in LinkedIn lead generation system for business opportunities and careers

SOME INDUSTRIES I TRAINED/COACHED THROUGHOUT MY JOURNEY

- **Airline**
- **Insurance**
- **Restaurant**
- **Bank**
- **Information Technology**
- **Pest Management**
- **Pharmaceutical**
- **Parking Service**
- **Medical Secretary Agency**
- **International Service Organization**
- **Mall**
- **Industrial (elevators)**
- **Public Seminars for various companies**