# Aya Abou Ghalyoum

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## **EDUCATION**

One League Global

Master of Business Administration with Stanford Online Certificate of Achievement in Innovation & Entrepreneurship

Dec 2023

• Awarded with 100% tuition-free scholarship, One League's MBA program features Harvard case studies, offered in collaboration with Harvard Business Publishing. The Innovation & Entrepreneurship program results in a Certificate of Achievement from Stanford Online.

## **American University of Beirut**

Beirut, Lebanon

Bachelor of Science in Applied Mathematics

June 2020

- GPA: 3.3/4.0, Dean's honor list
- Recipient of the Al Ghurair STEM Award, 100% tuition-free scholarship, from the Abdulla Al Ghurair Foundation; Al Ghurair Ambassador

#### **WORK EXPERIENCE**

Career Hub Beirut, Lebanon

Founder

July 2024 - Present

- Partnering with Al-Iman Pilot School across its two branches to provide career counseling and guidance to 250 high school students in grades 10, 11, and 12.
- Leading and facilitating workshops on four key topics: choosing a major, applying to universities, finding and securing scholarships, and leveraging university years for post-graduation employment.
- Providing tailored one-on-one mentorship to high-achieving students, guiding them through scholarship applications and enhancing their ability to stand out.
- Developing an expansion strategy to scale the project across all Lebanese schools in every region.

Adaptive Global Dubai, UAE

Senior Consultant

Aug 2023 - June 2024

- Led the development of organizational diagnostics platform in collaboration with our external partners in Vietnam to assess the strengths and weaknesses in organizational culture.
- Co-authored the article 'Making Culture Matters' featured in the CEO Middle East Magazine.
- Spearheaded the coordination of a development program for a major UAE waste management company, conducting analyses and providing targeted training recommendations for individual and departmental needs.

# **Abdulla Al Ghurair Foundation (AGF)**

Dubai, UAE

Program Officer

Oct 2022 - Aug 2023

- Founded and expanded the AGF Alumni Community by 95% through the implementation of 7+ data-driven projects in the span of two years.
- Led and recruited a 30-member team for organizing and implementing 50+ virtual and in person events, driving a substantial 85% average increase in scholar and alumni engagement.
- Accelerated data accuracy from 20% to 87%, enabling robust analysis of quarterly reports and presenting scholar insights to the board, driving tailored solutions for academic and career acceleration.
- Boosted scholars' retention rate by 80% through consistent follow-up and provision of essential support in the Open Learning Scholarship Program with 500+ scholars from 14 different Arab nationalities.
- Developed the inaugural mentee guidebook for our mentorship program, equipping 70+ scholars with valuable resources to enhance their preparation for mentorship sessions with their assigned mentors.

Junior Program Officer

Nov 2020 – Oct 2022

- Implemented and operationalized the alumni engagement strategy in alignment with the Foundation's objectives to foster ongoing connections with its alumni.
- Accelerated engagement on the Foundation's tutoring platform by 95% to help scholars excel in their academics and reach the minimum required CGPA.
- Spearheaded the organization and execution of 10+ events in the UAE, Egypt, and Lebanon to foster meaningful connections between scholars and alumni.

# **Kiron Open Higher Education for Refugees**

Beirut, Lebanon

Program Intern

June 2019 – Aug 2019

- Developed the first informative workshop for 15 refugee students about Lebanese universities and the scholarships available enabling them to make key decisions regarding their academic future.
- Established two new partnerships with the founders of 'Nooreed' and 'Eduzone' to foster mutual benefits between the organizations through publicizing the firms' websites and offerings on Kiron's online platform.
- Conducted a review of the English courses available on the platform, resulting in two additional MOOCs delivered in collaboration with Kiron's German office to enhance students' learning outcomes.

### **VOLUNTEERING & EXTRACURRICCULAR ACTIVITIES**

• Youth Advisory Board Member, UNDP Lebanon

Jan 2024

• Alumni, McKinsey Forward Program

Nov 2021

• Alumni, Aspire Institute Founded by Harvard Business School

May 2020