

## Hussein EL HUSSEINI

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### EDUCATION

#### LEBANESE AMERICAN UNIVERSITY (LAU)

##### Bachelor of Science in Economics

Lebanon  
2016 - 2019

- Graduated: May 2019
- Member of Economics, Finance, and Entrepreneurship Clubs
- Participated in Blom Invest Virtual Stock Exchange Competition

#### GREENFIELD COLLEGE

##### Baccalaureate in Economics and Sociology

Lebanon  
2002 - 2016

- Member of the Debate and Health and Environmental Club

### EXPERIENCE

#### SECURITÉ ASSURANCE S.A.L

##### Finance intern within Insurance Advisory Service

Lebanon  
2019

- Completed a rotational internship amongst various departments ( finance- statistics )
- Analyzed data from software, firms and industries in order to issue strategical advice
- Assisted the CEO on a research about leading insurance companies in the MENA region and provided ideas on how to improve their product which was taken into consideration
- Completed a statistical analysis about our clients and brokers for the end of year report

#### AIESEC Member (part of UNESCO standing committee)

##### Financial coordinator

Lebanon  
2018 - 2019

- Co-planning Chapter's financial strategy to optimize revenue and costs
- Forecasted AIESEC's budget using historical data and targets set for the year
- Identified new initiatives to minimize costs
- Maintained registry of all AIESEC's cash flow, balance sheet, and budget summary

#### SKYWELL SOFTWARE (AIESEC)

*Software company developing websites and apps for corporates and startups*

Ukraine  
2018

##### Head of Sales Assistant

- Conducted a deep-dive into the United Arab Emirates technology market as part of the company's market entry plan
- Prepared a long-list of potential buyers by conducting market research and reaching out to industry experts
- Drafted proposals and company introduction presentations to pitch Skywell's software to potential clients
- Administered 15 pitches generating several leads later pursued by the Head of Sales

#### BANK AUDI

##### Customer Service and Bank Teller

Lebanon  
2017

- Assisted clients with a variety of corporate and individual transactions, including but not limited to: withdrawals, deposits, cashing checks, issuing check books
- Covered the various tasks within the customer service department such as opening bank accounts and handling customer complaints
- Attended stock market introductory sessions administered by the Private Banking Department

#### LEBANESE AMERICAN UNIVERSITY (LAU)

##### Administrative Assistant

Lebanon  
2017

- Assisted the Department Head in providing technical support for faculty members
- Managed Department's document filing

### ADDITIONAL INFORMATION

#### Interests:

- Options Trader : started trading options as a hobby 4 months ago, and working on perfecting this hustle
- Book reader : I like trading, financial, and psychology books
- Sports enthusiast: regular gym visitor and monthly hiker

**Nationality:** Lebanese

**Languages:** Arabic (Native), English (Fluent), French (Basic)