



PROFILE

A results driven, committed and articulate sales representative with excellent communication skills and a high level of customer commitment. Multi-skilled with the ability to plan & manage territory whilst and maintaining & developing existing and new customers through ethical sales methods and consistent high customer service. Possessing a good team spirit, deadline orientated and having the ability to succeed in a demanding sales environment. Now looking forward to a making a significant contribution in an ambitious and exciting company that offers a genuine opportunity for progression.

CONTACT

DATE OF BIRTH:

06-19-1987

ADDRESS:

Dekwaneh, Beirut-Lebanon

PHONE:

00961 71099905

EMAIL:

Carelachkar75@gmail.com

HOBBIES

Volunteer Work
Community Involvement
Blogging
Travelling

COMPUTER SKILLS

MS Office (Word, Excel, Outlook, PowerPoint, OneNote, Access)

Navision, dolphin program, Omega (POS and back office)

Internet Skills

Social Media

LANGUAGE

Arabic (native)

English (excellent)

French (excellent)

CAREL ASHKAR

Sales Representative

EDUCATION

NOTRE DAME UNIVERSITY (NDU), LOUEIZEH – ZOUK MOSBEH, LEBANON

2007-2010

BA in business computer – 3.6 GPA

OFFICIAL SCHOOL, DEKWANEH, MOUNT-LIBAN, LEBANON

2005

Lebanese school Bacc S.E section – 3.7 GPA

WORK EXPERIENCE

- MD ARCHITECT DESIGNER -

SALES REPRESENTATIVE

Nov 2016- Aug 2019 / Ashrafieh, Beirut – Lebanon

Contacting prospective clients, assessing their requirements then selling them the company's products, architectural and real estate projects in Beirut and abroad

Ref: Diwan Project – Hazmieh-Lebanon

Responsible for maintaining ongoing relationships with customers to foster repeat business.

Liaising with customers & the dealer network to answer and resolve their queries

Dealing with a diverse range of clients in the private and the public sector

- CHERFAN COMMERCIAL EST. FOR COMMERCIAL G. TRADE – IMPORT EXPORT (TONY'S FOOD)

MARCHANDISER & SUPERVISOR IN THE MARKET / SALES REPRESENTATIVE

Chamber of commerce in Baabda N: 27175

March 2011- Sep2016 / Raouda, Beirut – Lebanon

Responsible for allocation, budget volume, marketing, and promotions of a wide range of food products

Generated advertising brochures for vendors

Manage and develop new customers, while maintaining existing sales within assigned customers and a given sales territory

Develop a daily/weekly call list and maintain information accuracy monthly

Review daily sales reports

Analyze territory and monitoring performance results, daily call reports and weekly work plans

Ref: Grand Hills Hotel – Broumana, Lebanon

-
- **Gedeon GROUP S.A.L.**
-

LUXURY SALES

May 2007- March 2009/ Antelias, Lebanon

Armani Exchange – City Mall, Dora, Lebanon

Assistant Manager

Provide an extra pair of eyes in the store

Help monitor employee performance and oversee sales and service processes

Organize and maintain window displays, set up and maintain display areas and units, welcome customers and engage with them in order to understand their needs and assist them with their purchases

Perform store opening and closing operations

Daily stock Control

Giorgio Armani – Down Town, Beirut, Lebanon

Sales / Cashier

Greeting customers, responding to questions, improving engagement with merchandise and providing outstanding customer service

Operating cash registers, managing financial transactions, and balancing drawers

Interacting with customers, offering information about the brand and maintaining the store area clean and organized, receiving merchandise, displaying fashion items and collecting payments

-
- **RMG Group – JENNIFER STORE**
-

CASHIER

Aug 2004- May 2006/ City Mall, Dora, Lebanon

Cash-handling experience

Handle cash, credit or check transactions with customers

Count money in cash drawers at the beginning and end of shifts to ensure that amounts are correct and that there is adequate change

Bag, box or wrap packages

Resolve customer complaints, guide them and provide relevant information

WORK CERTIFICATES

Cherfan Est, for commercial

March 08, 2015

Cherfan Est, for commercial

Oct 20, 2015

SKILLS

Proven experience in launching new products

Have a professional style of communication & ability to build rapport with prospective customers.

Love for Fashion

Team work