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# STRIDA MOUBARAK

Bsalim- Lebanon

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Motivated dental sales representative with 5 years of experience in the field of dental implants. Proficient in building relationships, negotiation skills, problem solving, customer service, and closing deals.

## EXPERIENCE

FEBRUARY 2015-PRESENT

**BIOMET 3I, IMPLANT SALES EXECUTIVE**, G. TAMER HOLDING- BEIRUT LEBANON

- Created a positive & strong relationship with new and current customers.
- Developed an active and very lucrative network of referrals from satisfied clients.
- Demonstrated products, took orders, answered questions and concerns, follow up and handled any financial transaction.
- Assisted in implant surgeries.
- Provides excellent product education to clients. (Presentation in the universities, hands-on to the students...).
- Continue to maintain and develop product knowledge on current and new products.
- Traveled with doctors to attend new courses and conferences.
- Named the employee of the year in 2017 (increased revenue by 20%).

MARCH 2014-OCTOBRE 2014

**LABORATORY TECHNICIEN**, LARI-MICROBIOLOGY DEPARTMENT- BEIRUT LEBANON

- Perform microbiological testing of food samples.
- Media preparation.
- Makes and records observations, perform calculations, collects and may assist in preparing data for evaluation.
- Provide recommendation and feedback on testing results to management

## EDUCATION

OCTOBER 2014

- **PROFESSIONAL MASTER IN APPLIED MICROBIOLOGY-LEBANESE UNIVERSITY.**  
-GPA: 85\100

## ACQUIRED SKILLS

1. MICROBIOLOGY ENGINEERING IN THE BROAD SENSE, AGROALIMENTARY, BIOMEDICAL AND ENVIRONMENTAL MICROBIOLOGY AND CONTROL OF MICROBES IN TERMS IN GROWTH, SURVIVAL, INHIBITION OF DESTRUCTION.
2. SANITARY SECURITY AND RISK CONTROL.
3. APPLICATIONS INCLUDE MICROBIAL FLORAS INVOLVED IN TECHNOLOGY, ALTERATION OR PATHOLOGY.

## SEPTEMBER 2011

- **BS IN BIOLOGY- FACULTY OF SCIENCE-LEBANESE UNIVERSITY**
  - 3 MONTHS TRAINING IN HOTEL DIEU HOSPITAL.
  - 6 MONTHS TRAINING IN OMNIPHARMA COMPANY.

## SKILLS HIGHLIGHTS

- Energetic work attitude
- Adaptive team player
- Active listening
- Strong organization
- Sharp problem solver
- Multi-task management

## ACTIVITIES

- Dancing (oriental, Zumba).
- Swimming.
- Reading.