

Alexis Elias AKIK

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PROFESSIONAL PROFILE

Talented high energy person with nearly 15 years of progressive experience mainly in multinational groups managing operations within different sectors. Possessing solid track record overseeing operations, improving processes, infrastructure and systems to maximise profitability and reduce costs.

Seeks a challenging and varied position within a multinational environment that will enable me to capitalise on my professional experience and successful track record for orchestrating successful growth.

WORK EXPERIENCE

06/2019 to 09/2020 **Association of Co-Owners of Plot 1354 Mina El Husn - Marina Towers Project**
Project/Facility Manager

Responsible for making sure that the 4 buildings of the project and their services meet the needs of the people that live in them. Accountable for services such as cleaning, security and maintenance, to make sure the surrounding environment is in a suitable condition to work. Managing any building maintenance with things like heating and air conditioning, to maintain the living environment. Managing any refurbishments and renovations to make sure they all run smoothly and according to plan. Responsible for the general upkeep and maintenance of the buildings to ensure that they meet health and safety standards and also the legal requirements. Managing the budgets and keeping records of all payments. Following all the contracts with the contractors and suppliers.

12/2017 to 05/2018 **Tecman Industry s.a.l. – Affiliated Company of MAN Enterprise**
Plant Manager

Assisting the chairman in his daily activities in seeking new job opportunities and watching over the costs of the company. Maintaining a good relation with the existing clients and looking to build new relations with new ones. Managing several departments (procurement, design, production, maintenance, installation, warehousing and logistics) and leading a team of around 200 employees (managers, engineers and blue collars). Watching over and organising the daily operations of manufacturing plant and other sites. Overseeing employees, production and efficiency, to make sure the plant is running smoothly, quickly, efficiently and safely. Maintaining optimum operation by assigning workers, creating and keeping work and production schedules, hiring and training new employees, collecting and looking through data to find places of waste or places of improvement.

Leading a project team responsible for choosing the ERP system that best suits our operation, negotiating the offers and implementing the system in place.

02/2016 to 02/2017 **IPT Powertech Group**
Technical Manager

Leading a team of around 50 employees (engineering, production, installation, customer service) and serving mainly the telecom operators and partners (Alfa, Ooredoo, IHS towers, MTC). Preparing long and short-term budgets and work plans used in implementation of Board of Directors objectives. Monitoring adherence to budgets and work plans to ensure objectives are met. Managing and leading the technical support team to ensure the best product's after sales support to the clients. Supporting the technical support unit managers in all the operations (mainly: Nigeria, Myanmar, Syria, Iraq, Ksa, Algeria, Ghana, Morocco) to build the best process of work and to maintain the good quality and functioning of the sold products.

08/2007 - 01/2016 **Mondi Lebanon s.a.l. – Member of the Mondi Group**
Production Manager

Assisting the General Manager and MENA Regional Manager in his daily tasks. Leading a team of 50 employees (white and blue collars) and managing the sales, procurement, production, maintenance and warehouse departments.

Integrating across multiple departments the ERP system with a focus on continuous improvement. Recruiting new staff when needed, training and mentoring new and existing staff. Setting KPIs and targets and ensuring meeting those targets as a minimum and reporting to the leadership team in the Head office in Vienna on staff productivity, achieved KPIs, target achievement and quality scores. Preparing the yearly budget for the operation and following on monthly basis the actual figures vs. the budgeted ones. Updating on monthly basis the budgeted figures by giving the new forecasted ones. Living in a multinational and diversified environment and working with different cultures. Increasing the production performance by around 25% within 1 year. Rewarded twice as best performer within the whole plants in the group.

Preparing a successful benchmarking project about the productivity between different plants in the MENA region, Europe and USA. Report was shared within the group and gave me the opportunity to be enrolled in a Leadership Development Program for talented employees with a mentor in an executive management position (Group COO) who followed my progress and all the leadership and political situation faced.

03/2006 - 07/2007 **Contracting and Trading (CAT)**
Planning and Cost Control Engineer

Project "Cross-Country Ethane and Butane Pipeline". Pipeline of 215 Km going from Yanbu to Rabigh (90 Million US Dollars) – Client: Petro-Rabigh (Joint Venture ARAMCO & SUMITOMO).

Assisting the Project Manager in the planning and cost control analysis reports and leading a team of 500 employees from different nationalities during the full activities period. Awarded as employee of the month twice during a year.

07/2005 - 02/2006 **I.Network Automation s.a.l.**
Sales and Product Engineer

Responsible for selling, dimensioning and commissioning on site VEGA and Lenze products.

EDUCATION

2009 - 2011	Ecole Supérieure des Affaires (ESA) in partnership with ESCP Europe EMBA Management expertise acquainted mainly in strategic vision, finance, KPIs and ratio analysis, marketing, human resources, communication and leadership.
2001 - 2004	Ecole Supérieure d'Ingénieurs de Beyrouth (ESIB) Electro-Mechanical Engineering Technical expertise acquainted mainly in power, automation, electro technical machines and electronics.
1999 - 2001	Ecole Supérieure d'Ingénieurs de Beyrouth (ESIB) Mathématiques Supérieures and Spéciales Concours
1999	Collège des Frères de la Salle Mathématiques élémentaires

ADDITIONAL SKILLS & NOTES

- Distinguished by strong analytical, communication and leadership skills
- Skilled communicator able to influence customers, suppliers and team members
- Adapt quickly with any culture and team
- Charismatic and confident public speaker
- Proficient with MS Word, Excel, and PowerPoint
- Fluent in English, French, Arabic and basic in German
- References available upon request