

GEROME BASSIL

I'm looking forward the opportunity to build a career in a multinational company, where I am given the chance to apply all my experience which I have already adopted through my career in order to face all the challenges that will always arise. Finally, I am always looking forward to learn and try to adapt to different circumstance.

EXPERIENCE

FINANCIAL ADVISOR

METLIFE | Aug 2020 - Present

- Meet with clients in person to discuss their financial goals.
- Assess the financial needs of individuals and help them with investments (education expenses or retirement), and insurance decisions.
- Explain the types of financial services provided.
- Educate clients and answer questions about investment options and potential risks.
- Recommend investments to clients by providing the best plans that suites the client's needs and prioreties.
- Monitor clients' accounts and determine if changes are needed to improve account performance or accommodate life changes, such as getting married or having children.
- Preparing weekly reports.

IT/MOB SENIOR SALES CONSULTANT

KHOURY HOME | Jun 2016 - Mar 2020

- Follow all relevant retail sales policies, processes and standard operating procedures so that work is carried out in a controlled and consistent manner
- Supervise the day-to-day operations of subordinates to ensure that work processes are implemented as designed and in compliance with established standards and procedures
- Interact with customers/VIP customers to introduce and sell Khoury Home products in line with company strategies to ensure sales targets achievement
- Monitor update of sales leads and sales forecasts information on the system to ensure accuracy of information at all times
- Escalate shortages in products for store replenishment in a timely
- Maintain good relationship with customers to ensure business continuity and growth
- Monitor subordinates performance and provide formal and informal feedback and appraisal in order to maximize efficiency.

AV/IT SALES CONSULTANT

KHOURY HOME | May 2011 - Jun 2016

- Customer relations, care and satisfaction
- Capable of explaining all the products information and uses in the most professional and efficient way.
- Make sure all the required quantities of products are displayed in the showroom and eliminate the stock shortage.

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SKILLS

PROFESSIONAL

Reporting	=====
Research	=====
Int. Serfing	=====

TECHNICAL

MS. Word	=====
MS. Powerpoint	=====
MS. Excel	=====
MS. Navision	=====

KEY QUALIFICATIONS

- Customer Service Oriented.
- Good Listener, Confident.
- Highly motivated team worker.
- Hard working and Project Planner.
- Extremely Productive in high stress environment.

EDUCATION

BACHELOR IN ACCOUNTING-ARTS

Sciences and Technology University
Lebanon – kaslik | 2015

BT3 IN ADMINISTRATION AND ACCOUNTING

American universal college – jouneh| 2011