

# Mohammed Abobakr

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## EDUCATION

<b>American University of Beirut (AUB)</b> , Beirut, Lebanon Major in <b>Business Administration</b> Concentration in <b>Business information &amp; Decision systems</b> <b>Scholarship Recipient - Middle East Partnership Initiative Tomorrow Leaders</b>	<b>Jan 2020 – Jan 2024</b>
<b>University of Pennsylvania (UPenn)</b> , Philadelphia, PA, USA International Guest Student Program – Business Administration	<b>Aug 2022 – Dec 2022</b>

## EXPERIENCE

<b>Lebanese Center for Energy Conservation</b> , Beirut, Lebanon <b>TLP Research Intern (Hawa Akkar Project)</b>	<b>Jun 2021 – Sept 2021</b>
<ul style="list-style-type: none"><li>Researched developments in the renewable energy sector and presented findings to stakeholders at LCEC (Direct Supervisor and LCEC administration)</li><li>Collaborated on a team and led project management efforts leading to the successful construction of a financial analysis for the wind projects in Akkar Lebanon</li><li>Composed a research paper on the feasibility and financial modeling for the wind farms</li><li>Summarized and presented the outcomes of the project (Research paper, Financial Model, and Feasibility study) to stakeholders (MEPI TLP Administration, LCEC Administration, Ministry of Water Lebanon representatives and AUB)</li></ul>	
<b>Walleti Cryptocurrency Pre-Paid Card and App</b> , Beirut, Lebanon <b>TLP Business Development Intern</b>	<b>Jun 2022 – Feb 2023</b>
<ul style="list-style-type: none"><li>Participated in training sessions and workshops to learn about lean methodologies, and led the implementation of these methodologies to optimize resources and measure progress for startups</li><li>Participated in problem-solution fit testing to ensure the product was addressing the right problem and made recommendations for improvements</li><li>Contributed to the development of new product ideas and initiatives, including prototyping and MVP testing</li><li>Assisted with the preparation of reports, presentations, and other materials for internal and external stakeholders</li></ul>	
<b>Seraaj: Capstone Project</b> , Beirut, Lebanon <b>Founder/ Team Leader</b>	<b>Feb 2023 – July 2023</b>
<ul style="list-style-type: none"><li>Led a multidisciplinary team of 5 members in the development of Seraaj, a technology-driven charity idea revolutionizing volunteer engagement for social impact.</li><li>Successfully set project goals, timelines, and monitored progress, ensuring project milestones were met.</li><li>Coordinated and managed all aspects of the project, including the development and implementation of the proposed platform.</li><li>Achieved significant project milestones, including the development of a lo-fi prototype, winning 1st place in the Scholarship Capstone projects, and earning a nomination to represent AUB in COP 28.</li></ul>	

## EXTRACURRICULAR ACTIVITIES, AWARDS & CERTIFICATES

<b>Google Project Management Certificate</b> In-progress: Pursuing the Google Project Management Certificate to enhance project management and data analysis skills.	<b>Sept 2023 - Ongoing</b>
<b>MEPI TLU Program Mentor</b> Mentored/mentoring new cohorts of the scholarship program during their academic journey at the American University of Beirut and the MEPI Tomorrow's Leaders Undergraduate program (MEPI TLU). Assisted over 15 scholars during their journey on the MEPI TLU program.	
<b>Aspire Institute Scholar</b> Engaged participant of the Aspire Leaders program, actively enhancing personal and professional growth through dynamic leadership experiences, and attended leadership lectures provided by Harvard Kennedy School.	<b>Jan -Apr 2023</b>
<b>McKinsey Forward Program Member</b> Active participant in the McKinsey Forward program, engaging in immersive, interactive virtual learning to cultivate essential leadership skills, complemented by real-world case studies and the opportunity to connect with a global network of lifelong learners, while earning the esteemed McKinsey Forward digital badge.	<b>Jun 2023- Present</b>

## SKILLS SUMMARY

**Languages:** Fluent in English and Arabic (writing, reading and speaking)

**Computer skills:** MS Office, Excel, Adobe Premiere Pro, Davinci Resolve, Adobe After Effects, Python Coding, Social Media Analytics, SAP ERP systems, Tableau Visual Analytics Software, @Risk – Probabilistic Risk Analysis, Figma.

**Soft skills:** LEAN, Agile Creativity, Critical thinking ,Communication, Teamwork, Problem-solving, Time management, Decision-making, Organizational.