

Majd Salloum

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A highly self-motivated, reliable, and hard-working person. Passionate and proven to be a quick learner with a sharp and creative mind and proven in directing, organizing, and leading projects. Through competitions, leadership, and extra-curricular activities, I have established excellent qualitative, quantitative, problem-solving, adaptability, and teamwork skills. Keen and very willing to learn and develop new skills.

Education

2018-2022	American University of Beirut
BBA-Concentration in Finance-USP Scholarship, 3.23/4.0 GPA	

Experience

Finance Intern, SAFICO Holding, Lebanon, 5/2022-8/2022
Beirut Office

- Worked in depth with the 8th largest vehicle carrier company running by 500+ employees, existing in three main continents, and operating in multiple large markets
- Integrated with payable, receivable, billing, invoicing, and operation of RORO cargo shipping industry and logistics for head and sub-companies
- Integrated with a variety of finance modules and tools including M&A

Commercial Banking Virtual Experience, JPMorgan Chase, Remotely, 10/2020-1/2021
Forage Platform

- Integrated analysis of corporate finances for comprehensive financial solutions
- Built industry overview page and evaluated comparable company financial statements with the sector, and initiated analysis vis-a-vis my target company
- Composed spreadsheet and table showing the Capitalization Tables Structuring with equity capitalization applying quantitative and qualitative analyses
- Preparing 10-year Financial Model Forecast with scenario analysis to gauge company standing and optimize decisions.

Awards

USAID Scholarship, 9/2018-6/2022
Fully funded scholarship for 4 years completing the **University Preparatory Program (UPP)** then the bachelor’s degree at the **American University of Beirut**

Certificates & Workshops

12/2020	Advanced Google Analytics, Google Analytics Academy
10/2020	Financial Inclusion: Evolution and Contemporary Challenges, Asian Development Bank Institute
10/2020	Green Investments: Renewable Energy, Asian Development Bank Institute
10/2020	Financial Globalization, Capital Flows, and the Global Financial Cycle, Asian Development Bank Institute
10/2020	Google Analytics for Beginners, Google Analytics Academy

Skills

Languages:	Native Arabic, Fluent English, and Intermediate French
Software:	Microsoft Word, Excel, PowerPoint, Power BI, VBA, Oracle NetSuite, Logisoft, HTML, CSS, SQL

Extracurricular Activities

Clubs	AUB 3D Club, VP, Discuss, Debate, and Discourse Club Organized and participated debates competitions and workshops, 8/2020-12/2020
Competitions	Agriapp Berytech Hackathon Competition, shortlisted to top 10 teams. Building application to facilitate exporting Lebanese farmer’s products and raise awareness about weather impact and disease effect on crops, 10/2020
Debates	Participated in trainings, workshops and competitions organized by the British Council, YMP, Anna Lindh Foundation, and Erasmus+ Virtual Exchange, 7/2019-5/2020
Volunteering	Volunteer, Ministry of Health and Barbara Nassar, Raised breast cancer awareness, 9/2019
Conferences	Model ESCWA 3, ESCWA, Participated in the third simulation of the ESCWA ministerial session as a country foreign minister, 11/2018