

Hamza Sibai

BUSINESS DEGREE - MARKETING

CAREER OBJECTIVE

Hardworking and determined individual who believes that there are no limitations that can hinder an ambitious person. Adaptable and extremely open to team work at the same time of being reliable when working solo.

EDUCATIONAL TRAINING

American University of Beirut

Bachelor Degree in Business- OSB

- Attended Sept. 2016 to June 2020
- Graduated with a 3.0 GPA

International School of Choueifat- Choueifat

High School Diploma

Attended Sept 2009 to May 2016

SKILLS

- Time management
- Innovative
- Communications
- Confidence
- Team player
- Leadership

LANGUAGES

- Bilingual English
- Bilingual Arabic
- Beginner French

NATIONALITY

- American
- Lebanese

COMPUTER SKILLS

- Powerpoint
- Excel
- Word

EXPERIENCES:

Aramoun Residence

Beirut, Lebanon | Work | 2016- Present

- Promoted offers and communicated with costumers on ground and virtually
- Increased sales by 7%
- Potential sales grew by 21%
- Organizing, assembling, and improving the social media platforms
- Administering and guding employees that are in charge of the money flow within the company

Albany Engineering & Co

Beirut, Lebanon | Internship | July 2019 - August 2019

- In charge of the company's social media platforms
- Increased engagement and interastion rates
- Promoted the company's ideas with graphics and with the usage of skills that I have acquired during other internships

Bank Med

Khalde, Lebanon | Internship | June 2019 - July 2019

- Played a role of a teller and CSR
- Enhanced Bank Med's inter-relationships and intra-relationships
- Dealt with an amount of people with diverse backgrounds
- Increased the number of credit holders with the help of advertising
- Acquired acknowledge of check validations
- Gained an understanding of various offers that werebeing provided for costumers

Student Representative Council - Faculty of Olayan School of Business

Beirut, Lebanon | OSB | October 2018- August 2019

- Received highest votes among the business society in AUB to represent 200+ students'
- Shedded light on students' concerns
- Alterations and changes in the business faculty
- Assembled events such as: ski trips, dinners, and gatherings to pump profit to the business faculty

Logistics Cooridinator- ECIL Foundation

Mount Lebanon | July 2019- August 2019

- Help parents to deal with their incapacitated children
- Event-making, create activities, and trips in order to enhance their self-development
- Communication was key to understand what children want and teach parents how to cope with their faced difficulties

Private Tutor

Mount Lebanon and Beirut | October 2016- Present

- Tutored and guided an amount of students in specific business courses and school subjects
- Provided my students with additional, special, and basic instructions and recommendations
- Strategically assisted tutees with certain types of guidelines that suit his/her educational capabilities

University Student Faculty Committee- AUB

Beirut | October 2019- Withdrewal

- Withdrew my candidacy for specific political instability reasons that were occurring in Lebanon
- USFC is meant to dedicate to motivate the student body and enhance campus life

AUB Outdoors Marketing sector & AUB outdoors security

Beirut, Lebanon | July 2017- August 2019

- Ability to attract people to come to event and take precautions of people who are not willing to take the event seriously and cause hazardous events.