



JALAL GHANNAM

PERSONAL PROFILE

Passionate and goal-oriented Business Management graduate with experience in business development. Graduated with honors from the American University of Science and Technology and looking for a challenging opportunity to pave the way for my career path.

ACADEMIC QUALIFICATIONS:

Bachelor's degree in Business Management

AUST

Sep 2018 - Feb 2022

WORK EXPERIENCE:

Business Development Coordinator

MyUniPath

Nov 2021-Jan 2022

- Responsible of representing MyUniPath an leading relationship with key strategic partners.
- Manage partnerships, from development to launch and ongoing partner management.
- Communicate via phone and email to assist Partners on product adoption and expansion.

CERTIFICATIONS:

Data Analytics Post Graduate Program

Purdue University, simplilearn

Sep 2021- Present

Project Management Principles and Practices

University of California Irvine, Coursera

2021

Microsoft Office Specialist

American University of Science and Technology

2019

Entrepreneurship Training

GIL Program Certificate, Nawaya

2019

REFERENCES:


Dr. Rima Hage, Coordinator of the Management Department of AUST
- rhage@aust.edu.lb - Instructor

Mrs. Nazmieh Arouni, Department of Mathematics, AUST
- narouni@aust.edu.lb - Instructor

Dr. Antoine Aouad, Ph.D, Campus Director, AUST
- aaouad@aust.edu.lb - Instructor

CONTACT INFO

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 jalalg967@gmail.com

 <https://bit.ly/3JULrZ9>


HARD SKILLS

- Microsoft Office
- ERP System
- Cold Calling
- Project Management
- BPMN

SOFT SKILLS

- Persistence
- Problem Solving
- Communication Skills
- Leadership
- Teamwork

AWARDS RECEIVED

 Full Scholarship covering the BS degree from the Unite Lebanese Youth Project.

OTHER INTERESTS:

Gaming, Ping Pong & Writing