## Jane Harmouche

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### **PROFILE SUMMARY**

A Proactive persistent performer who believes in innovation and creativity as a core aspect to problem solving and brand building.

#### **EDUCATION**

American University of Beirut (AUB) - Suliman S. Olayan School of Business (OSB).

September 2018- June 2021

Bachelor of Business Administration - emphasis in Marketing

• Major **GPA**: 3.5/4.0

#### **EXPERIENCE**

# AUB OSB Executive Education Programs, Beirut, Lebanon

March 2021 - Present

### Analyst

- Researched, analyzed, and evaluated findings and data sources.
- Identified prospective corporate clients as new leads in a target market.

#### Karm El Joz, Beirut, Lebanon

October 2020 - Present

#### **Client Relationship Manager**

- Served as the main point of contact for clients and organized visits to make sure they're satisfied with our services.
- Addressed any concerns or issues the customers may have and worked to resolve them.

#### Nestlé Waters, Beirut, Lebanon

January 2020 - February 2020

### **Marketing Trainee**

- Conducted research on price adaptation during the Lebanese economic crisis.
- Strengthened my knowledge on grocery stores' layouts.

#### **EXTRACURRICULAR ACTIVITIES**

Beirut bi Aleb Zahle, Zahle, Lebanon

August 2018 – Present

#### Co-founder and Head of the Marketing committee

- Launched a Beirut disaster relief campaign following the explosion that restored 75 damaged homes.
- Implemented an organic digital marketing strategy with more than 16000 "reach" and 2300 "shares" on our content.

### Red Cross Youth, Zahle, Lebanon

July 2017 - Present

#### Volunteer

- Anchored me in my community and helped me be more committed to greater good.
- Worked with 100+ team members to produce creative and efficient solutions.

### Zahle Rally Paper, Zahle, Lebanon

February 2019 - August 2019

#### **Founder**

- Pioneered the initiative of Zahle's Rally Paper with the support of Zahle's municipality.
- Gathered more than 500 youth from around Lebanon by launching and building its Facebook and Instagram sites.

## AUB Outdoors, Beirut, Lebanon

March 2018 – May 2018

### PR of the Entertainment Team

Engaged and interacted with more than 300 people who were auditioning and followed up with all of them.

### Children Cancer Center Lebanon, Beirut, Lebanon

September 2018 - December 2018

#### Volunteer

- Enriched my knowledge on how to deal with young cancer patients.
- Planned activities to entertain hundreds of kids.

#### Missionary Group, Zahle, Lebanon

September 2015 - July 2018

### Volunteer, Team Leader

Organized yearly summer camps across several regions with organizations such as Sesobel and SOS.

### **WORKSHOPS AND CERTIFICATIONS**

#### **Fullbridge-U Program OSB**

• Completed a full **Harvard**-based training and received a certificate of professional achievement.

### The fundamentals of Digital Marketing

Completed a Google-based course and received a certificate of achievement.

### **SUMMARY SKILLS**

Soft skills: Digital Marketing, Communication, Adaptability, and Positivity.

Languages: Fluent in French, Arabic, and English.