

# Ziad Abou Ltaif

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Beirut, Lebanon

## EDUCATION

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### American University of Beirut (AUB)

Beirut, Lebanon

Bachelor in **Business Administration (BA)**

September 2018 – June 2021

Concentration in **Finance** and **Business Analytics**

**GPA:** 3.9 / 4.0

Graduating with First Class Honors (ranked in top 10% of my class)

**Dean's Honor List** for Fall 2018, Spring 2019, Fall 2019, and Fall 2020 semesters

### College Notre Dame des Apotres - Kab Elias

Kab Elias, Bekaa, Lebanon

Baccalaureate in **General Sciences**

June 2018

Average = 17.3/20

## WORK EXPERIENCE

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### The Phoenix Daily

Beirut, Lebanon

#### Finance Administration Intern

October 2020 – December 2020

- Conducted Finance and Media Research for the newspaper.
- Reported on and negotiated possible financing and funding opportunities.
- Organized sponsorship deals with Lebanese brands that increased website traffic to 75,000 readers and social media followers to 2,300.
- Developed growth and valuation models and defined plans to bring revenues to the newspaper.

### Work Study Program AUB

Beirut, Lebanon

#### Resident Assistant - AUB Dorms

Fall 2019 – March 2020

- Enhanced my interpersonal and communication skills by speaking with residents, understanding concerns, and answering questions.
- Interacted with people from different nationalities and backgrounds.

## EXTRA-CURRICULAR ACTIVITIES

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### Beirut International Model United Nations (BEYMUN)

January 2021 – present

#### Finance and Sponsorship Team

- Documenting, recording, and keeping track of all financial terms of the conference.
- Negotiating with potential sponsors for the conference.

### MMKN (ممكن) Organization

September 2020 – present

#### Public Schools Support Program Volunteer

- Volunteering to give tutoring sessions for eighth and ninth grade students in Public High Schools in Lebanon in math and physics.

### AUB University Research Volunteer Program (URVP)

October 2019 – May 2020

- Conducted research to gather data and information for Finance and Accounting research projects.
- Advanced my knowledge in data gathering and research using experiential learning.
- Enhanced my critical thinking and collaboration skills by working alongside faculty members.

## SKILLS AND CERTIFICATIONS

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**Skills:** Financial and Statistical Analysis, Valuation, Modeling.

**Certifications:** Thomson Reuters Eikon Certification, Private Equity and Venture Capital course on Coursera, Python and Statistics for Financial Analysis course on Coursera, Financial Markets course on Coursera

**Languages:** English, Arabic, and French

**Computer Skills:** Proficient in Microsoft Excel, Word, PowerPoint, SPSS. Knowledgeable in Python, VBA, and MegaStat.