

## JAD CHAMOUN

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### EDUCATION

**American University of Beirut (AUB)** Sep. 2018 – Present  
**Bachelor of Business Administration** – emphasis in **Business Information and Decision Systems** Beirut, Lebanon  
**GPA: 3.54/4.00** – **Dean's Honor List Award** – fall semester of 2019 & 2021  
Expected Graduation: **May 2022**

**International College (IC)** Sep. 2015 – Jun. 2018  
**High School Diploma** with honorable mention Beirut, Lebanon

### PROFESSIONAL EXPERIENCE

**ISS Software Hive | Automation Intern** Jan. 2022

- Attained working knowledge for computer vision in Python through various online sources
- Supported automation team to build automatic license plate detection and face mask color tracking programs

**Quality Telecom Services (QTS) | Digitalization Intern** Oct. 2021 – Nov. 2021

- Digitalized QTS's Telecommunication services by incorporating Information and Communication Technologies (ICT) leading to a more efficient process of communication with clients and coordination within the firm.
- Updated company profile PowerPoint presentation and departments' documents to accompany new logo and website

**Tonino Crepes | Operations Intern** Aug. 2020, Aug. 2021, Nov. 2021

- Led a team of 5 serving 2,000 customers each summer
- Coordinated business restaurant operations and cashier management
- Superintended customer service and a one-time promotion that resulted in the sale of 100+ incremental units
- Built a network delivery model to reduce cost of transportation and time spent

**Looplay | Customer Relations Intern** Feb. 2021 – Aug. 2021

- Administered interviews with users across the MENA region to gain insights that informed long-term business model
- Conducted competitor analysis scheme and research about the MENA region to enter a new market

**Karla Chocolate Factory | Optimization Intern** Dec. 2020

- Built a price and revenue optimization model to inform prioritization of future investments
- Conducted primary and secondary research on chocolate production processes and delivery

**Medici Da Natalia SARL | Product Developer** Jul. 2020 – Sep. 2020

- Designed and operated *mmmLebanon's* Instagram account to market Covid-19 facemasks
- Handled logistics for facemask orders of 100+ units and tailored custom designs according to client company logos

**FBevents | Sports Event Planner** Jul. 2019, Jan. 2020, Feb. 2020

- Organized 3 successful national football tournaments
- Mobilized a total of 40 teams (216 participants) in all 3 tournaments
- Raised \$1K in sponsor funding to host the first tournament attended by 16 teams and 200 spectators

### EXTRACURRICULAR ACTIVITIES

**AUB Consulting Club & AUB 180 Degrees Consulting Club | Member** Sep. 2019 – Present

- Attended numerous management and strategy consulting corporate presentations
- Participated in case-solving workshops to develop skills in building well-structured frameworks for case-interviews

**AUB Junior Varsity Football Team | Left Back Player** Sep. 2019 – Present

- Competed in several national championships

**AUB Rotaract Club | Member** Sep. 2020 – Dec. 2021

- Planned and organized community service, personal development, and club service events

**IC Varsity Football and Badminton Team | Left Back Player** Sep. 2015 – Jun. 2018

- Represented IC in multiple national and international championships: Greece and Jordan

**Mtayleb Country Club | Supervisor** (children's summer camp program *Enfant Du Soleil*) Jun. 2017 – Aug. 2017

- Supervised a group of 20 children aged 9-11 in sports activities

### SKILLS

**Languages:** English (Native), Arabic (Native), French (Advanced)

**Technical:** Microsoft Excel Solver Add-In, Microsoft PowerPoint, Microsoft Azure, SAP ERP, IBM SPSS, Python (Computer Vision)

**Hobbies:** Football, Badminton, Snowboarding, Beach Volleyball, Esports, Reading