

## KHALIL AL ALI

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### SUMMARY PROFILE

Energetic, mature, and ambitious responsible for planning and developing my career in Business. Skilled in coaching, organizing and leadership.

### EDUCATION

Fall'19-Spring'22	<b>American University of Beirut (AUB)</b> Bachelor Degree: Business Administration Concentration: Business Information and Decision Systems GPA: 3.4/4	Lebanon
Oct.'02- Jun.'16	<b>Al Jawad School</b> Baccalaureate in Economic Science (E.S.)	Lebanon

### EXPERIENCE

Sep'2022-Present	<b>Nissan Rymco</b> Junior Procurement Analyst <ul style="list-style-type: none"><li>Determining supply needs and researching potential Europe suppliers.</li><li>Acting as a liaison and communicating pricing and performance needs to suppliers.</li><li>Sourcing suppliers and testing product samples.</li><li>Tracking and documenting the delivery status of orders through the electronic procurement system</li><li>Documenting the features and benefits of products and services.</li><li>Preparing cost-benefit analysis reports for review by managers.</li><li>Negotiating favorable procurement contracts with selected vendors and suppliers.</li><li>Documenting processes and generating monthly supply cost reports.</li><li>Monitoring the company's demand for products to avoid supply shortages.</li><li>Keeping abreast of vendor and supplier-related activities in the industry.</li></ul>	Lebanon
May'2022-Sep'22	<b>Atalian Switch Group</b> Supply Chain Intern <ul style="list-style-type: none"><li>Oversaw and managing every stage of the production flow through AtMit software</li><li>Evaluated suppliers and negotiating contracts with vendors</li><li>Negotiated shipping prices and transportation arrangements with contracted providers</li><li>Controlled delivery processes</li></ul>	Lebanon
Aug'2021-May'2022	<b>Whish Money</b> Assistant Manager <ul style="list-style-type: none"><li>Worked as an agent for Whish Money</li><li>Greeted customers and ensure that they are served by shop staff</li><li>Supervised the Opening process of the shop Maintaining inventory</li><li>Evaluated employees performance</li><li>Reported to the Shop manager</li></ul>	Lebanon

### EXTRACURRICULAR ACTIVITIES

Jan.'21	<b>Big Four Competition (AUB)</b> <ul style="list-style-type: none"><li>Participated in solving case studies with Big Four audit companies.</li></ul>	Lebanon
Aug.'20	<b>Red Cross   Member</b> <ul style="list-style-type: none"><li>Responsible for blood donation.</li></ul>	Lebanon
Feb.'20	<b>AUB OGX AIESEC   Member</b> <ul style="list-style-type: none"><li>Responsible for internship applications outside Lebanon</li></ul>	Lebanon
Aug.'17	<b>Lebanese Scouts   Member</b> <ul style="list-style-type: none"><li>Responsible for event planning and organization.</li></ul>	Lebanon

### PROJECTS COMPLETED

Jun.'22	<b>Artificial Intelligence Project (AUB)</b> <ul style="list-style-type: none"><li>Developed a reliable system "Azure" to classify transactions as fraudulent whilst Bank of Beirut was using a different software to monitor customers' transactions.</li></ul>	Lebanon
May.'22	<b>Bankruptcy Prediction for Small Businesses in Lebanon (AUB)</b> <ul style="list-style-type: none"><li>Conducted deep analysis through applying financial failure models using SPSS to take the appropriate decisions to reduce the risks of business failure and bankruptcy.</li></ul>	Lebanon
Dec'21	<b>Blockchain Project for Refugees (AUB)</b> <ul style="list-style-type: none"><li>Created a virtual application "Z-BlockTransfer" like Bitcoins to help people make money transfer in affordable budget.</li></ul>	Lebanon

### SUMMARY SKILLS

**Languages:** Fluent in Arabic and English (Reading, Speaking and Writing)

**Computer skills:** WEB Development (HTML, CSS, Java Script), SAP, AtMit, SQL, Visual Studio, Logon, AZURE, Word press, SPSS, Aronium, Microsoft Office, Power BI.

**Soft Skills:** Teamwork, communication skills, leadership, decision-making