

Afif Nsouli

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EDUCATION

LEBANESE AMERICAN UNIVERSITY (Sep '18 – Jun '21) BEIRUT, LEBANON

- Bachelor of Science in Economics, **CGPA: 3.43** (Honors List)

WORK EXPERIENCE

HEED WITH MIGHT AND MAIN (Apr '21 – Present) – Research Consultant BEIRUT, LEBANON

- Managing research and updating data base on potential clients.
- Assisting the management consulting team in preparing a detailed plan of action.

US-MIDDLE EAST PARTNERSHIP INITIATIVE (MEPI) (Sep '19 – Present) – Tomorrow's Leader Scholar BEIRUT, LEBANON

- Registered in (2) gender courses that included intensive research, team-based PPP, and policy paper submission.
- Attended weekly workshops (10+) of guest speaker from different fields speaking about their professional life and experience.
- Granted a full tuition scholarship (1 scholarship per semester for 300 students) for the academic year of 2020.

QBIT TECHNOLOGIES (Oct '20 – Mar '21) – Investor Outreach BEIRUT, LEBANON

- Conducted research and consolidated an extensive list (100+) potential investor across (3) different diverse industries.
- Assisted the CMO in a VR/AR E-commerce specialized start up.

LAU ECONOMICS DEPARTMENT (Sep '18 – Nov '19) – Student Assistant BEIRUT, LEBANON

- Prepared and modified documents, including reports, drafts, memos, and emails for professors and staff.
- Guided students (50+) in course selection and support them in general applications and registrations.

BANQUE BEMO (Jun '20 – Jul '20) – Research Intern BEIRUT, LEBANON

- Participated in an intensive 5-week online program rotating between all departments.
- Submitted a project tackling a realistic case of whether to loan or not to loan at the Corporate Banking department.

ARAB BANK (Aug '19 – Sep '19) – Summer Intern BEIRUT, LEBANON

- Supported clients in account opening including KYC, file completion, and submission.
- Contacted customers (100+) via telephone to prompt signing the updated "Rights and Duties" and "ToS" contracts.
- Handled customer relationship management and service, including sales support and operations.

EXTRACURRICULAR ACTIVITIES

LAU CASE COMPETITION (Feb '21 – Present) – Competitor BEIRUT, LEBANON

- Participated, with a team (3) of students, in a competition at LAU to propose original solutions for a real problem that a multinational firm is facing.

ERASMUS+ (Mar '18 – May '18) – Volunteer REMOTE

- Participated in a virtual debate (10-week) course tackling different perspectives on populism.
- Received assignments and feedback on multiple self-made videologues.

EMPOWERMENT THROUGH INTEGRATION (Jul '17 – Sep '17) – R&D Manager BEIRUT, LEBANON

- Collected and periodically renewed qualitative and quantitative data from volunteers, clients, and trainers.
- Conducted interviews and observations (10+) about experiences and feedback.

AWARDS AND ACHIEVEMENTS

BILLIARD CLUB (Feb '21 – Present) – Founder & President BEIRUT, LEBANON

TOMMOROW'S LEADER GENDER SCHOLARSHIP (Sep '19 – Present) – Recipient BEIRUT, LEBANON

CONSULTING, ECONOMICS AND MATHEMATICS CLUB (Sep '18 – Present) - Member BEIRUT, LEBANON

COMPUTER, LANGUAGE & SOFT SKILLS

LANGUAGES: Fluent in English, Arabic, and basic in French, Russian

COMPUTER LITERACY: CSS, HTML, Python (intermediate), STATA, Microsoft Office

HOBBIES & INTERESTS: Billiard, Chess, Table-tennis, Violin, Reading, and Movies

SOFT SKILLS: Communication, Leadership, Teamwork, Time Management, Negotiation, Conflict Resolution, and Adaptability