

## Hassan El Arabi Kodsy

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### PROFILE SUMMARY

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MBA candidate with a diverse set of skills significant for the benefit of the organization. Seeking to widen my scope in business practices and organizational behavior to take a future career step in business-related fields. Completed a Bachelor's degree in Architectural Engineering and various internship training in reputed organizations. A strategic team-builder with keen attention to detail ready to excel in a challenging role in Consultancy and turn client problems into innovative business opportunities.

### EDUCATION

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#### American University of Beirut (AUB)

*Master of Business Administration*

- **CGPA:** 4.0/4.0

Beirut, Lebanon  
August 2020 – July 2021

#### Beirut Arab University (BAU)

*Bachelor's Degree in Architectural Engineering*

- **CGPA:** 3.15/4.0
- Accredited by RIBA part I – Royal Institute of British Architects
- **Final Year Project: Botanical Research Center** - The project aims to promote urban development for a sustainable future by developing a wildlife habitat capable of embracing such species.

Debbieh, Lebanon  
September 2014 – June 2019

### WORK EXPERIENCE

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#### Al Arabi Trading & Services Est.

*Assistant Manager*

- Maintaining as well as direct an overall management style to maximize labor productivity
- Monitoring work progress and applying adjustments when necessary to ensure a consistent and reliable standard of work and customer service
- Handling client meetings to tackle emerging challenges and propose new business solutions

Saida, Lebanon  
June 2019 – Present

#### IDEAS Accelerate Growth – Presidency of the Council of Ministers

*Architectural Designer*

- Mentored and developed a team of five undergraduate students
- Led weekly team meetings to foster open communication and ensure ongoing progress
- Designed an innovative, and sustainable space within a historical Ottoman – built setting

Beirut, Lebanon  
March 2019 – May 2019

#### Consolidated Contractors Company (CCC)

*Architectural Intern*

- Supervised site work to be set out as per the As-built drawings
- Received Health, Safety, and Environment training program to carry out tasks as per the safety regulation
- Organized weekly status reports to the head department

Tengiz, Kazakhstan  
June 2018 – August 2018

#### General Construction & Contraction Co. (GENECO S.A.R.L)

*Architectural Intern*

- Supervised all site activities to ensure excellent product quality and worker productivity
- Prepared daily and monthly progress report to the project management team

Saida, Lebanon  
June 2017 – August 2017

### EXTRACURRICULAR ACTIVITIES

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#### Enta Karim

- Distributed second-handed clothes and food to less fortunate kids aged between 8-15 years
- Attended a series of training sessions about cultivating a positive mindset

Saida, Lebanon  
March 2017 – February 2019

### CERTIFICATES

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- **Construction Management Specialization** – Columbia University in the City of New York “Coursera”
- **Management in Engineering: Strategy and Leadership** – MITx
- **Management in Engineering: Accounting and Planning** – MITx
- **Internet and Computing Core Certification “IC3”** – Digital Literacy
- **Revit Certification** – Autodesk

### SUMMARY SKILLS

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**Languages:** Fluent in English, and Arabic with basic knowledge in French (Writing, reading, and speaking)

**Computer Skills:** Proficient in AutoCad, Revit, Lumion, Adobe Photoshop, and MS Word, Excel, and Powerpoint.

**Soft Skills:** Leadership, Teamwork, Communication, Organizational Management, and Strategy