

Ali Dawali

+ 961- 76 – 938 925 • ali.dawali2@gmail.com • <https://www.linkedin.com/in/ali-dawali-585162b3/>

EDUCATION

Lebanese American University, Beirut, Lebanon

Jan. 2017 – June 2020

Bachelor of Sciences in Business Studies - Emphasis in Banking and Finance (AACSB Accredited) - GPA 3.1/4

WORK EXPERIENCE

April 2021 –

Social Communication Center NGO, Beirut, Lebanon

Project Coordinator

- Responsible for overseeing the development and execution of project deliverables.
- Responsible for submitting activity reports, financial reports to the donor.
- Ensure project activities comply with the policies and regulations of the donor organization.
- Oversee the preparation and submission of activity-based project budgets financial reports and sending of new funding requests.
- Performing life skills and Covid-19 Awareness Sessions for different projects.

September 2020 – October 2021

Brands International SRL, Bucharest, Romania

Finance Associate (Remote)

- Prepare and review financial information
- Assisting with the preparation of operating budgets, financial statements, and reports.
- Reviewing existing financial policies and procedures to ensure regulatory compliance.

Jan 2021 – Apr 2021

Qtrade LTD, Mont. Liban, Lebanon

Sales Executive

- Allocated possible prospects and converted leads into funded trading accounts.
- Kept up with the general trading market of CFDs, (Stocks, Crypto currencies, ForEx, Commodities, Indexes)
- Assisting clients with any queries and / or technical issues they come across as well as account openings
- Searching and identifying areas for business development as well as networking opportunities.

July 2018 – Mar 2021

Ohbakehouse SAL, Beirut, Lebanon

Operations/finance Associate

- Monitored sales information and provided budgeting assessments
- Assisted with the overall operations along with cash management functions and controlling accounts payable, accounts receivable, cash disbursements, payroll and bank reconciliation functions.
- Managed Petite cash and accounting activities.
- Processed invoices and manage records and receipts.

INTERNSHIPS

June 2018 – July 2019

Fransabank SAL, Beirut, Lebanon

- Grasped a hands on experience of knowing how different sections of how a commercial bank operates.
- Rotated within different financial departments.
- Acquired a Financial analysis and modeling training through credit analysis.

July 2018 – Aug 2018

Central Bank of Lebanon, Beirut, Lebanon

- Attended seminars, workshops, and lectures regarding each department functions.
- Received an insight on Fraud control and Legal affairs.

- Completed a foreign exchange analyst simulation.
- Monitored the process of regulating Local Interest rates.

VOLUNTEER WORK & EXTRA-CURRICULAR ACTIVITIES

Lebanese American University, Beirut Campus, Lebanon (January 2017 – May 2020)

- **Supervisor Assistant:** Assisted the Management Department Supervisor for Adnan Kassar School of Business at LAU.

Lebanese Red Cross, Beirut, Lebanon (August 2017 – March 2020)

- **Executive committee member:** Operated as the treasurer of the LAU Red Cross Youth Club (Financing – Budgeting – Decision making – cash control).
- **Trainer:** Trained Red Cross members and volunteers on Facilitation skills regarding the Youth and Health Program.
- **Fund Raiser operative:** Organized and coordinated the yearly fundraiser of previous years.
- **Event Organizer:** Organized multiple events from house renovation to food drives and money campaigns for patients along with proposal budgeting.

Banin, Beirut, Lebanon (March 2019 – Dec 2019)

- **Assistant director for the volunteering department:** Initiating and integrating a new volunteering department alongside a team of high skilled individuals.

CERTIFICATIONS /AWARDS

- LAU Case Competition participation certificate (April 2019)
- Certification in CPR and First Aid - Lebanese Red Cross, Beirut, Lebanon – 2018
- Lebanese Marathon Affective Organization (2017 - 2018)
- Injaz Organization Certificate about effective teamwork and organization skills (2017)

SKILLS

Soft: Communication skills, stress and anger management skills, Creative thinking skills.

Languages: Arabic and English