

CONTACT

KARIM WOLLEY

@ karimamerwolley@gmail.com

☎ 0096181245609

📍 Choueifat district

OBJECTIVE

The goal is to improve and enhance productivity and create new expertise in new areas related to Business development and strategies . The ability to embrace higher managerial level of performance is the way of excellence & being able to become a business intellectual will bring my creativity level higher and allow me to get exposed and expose new talents and expertise in the future.

EXPERIENCE

11/11/2017 -

1/12/2018

- **Lbacc fulcrum Beirut international Airport**

Counterstaff

- . Experience gained through organization
- . Handle opening and closing of the section
- . Work on proper display of the section
- . Make sure and follows up stock availability
- . Maximized sales through counter productivity.
- . Active role in handling multiple customer request.
- . Prioritizing duties from most feasible to least.
- . Established quality management code in terms of operation.
- . Reliability and flexibility in active and proactive approach to tasks.
- . Customer service capabilities and total quality management skills through food & beverage.
- . Retention based employability.

1/1//2019 - 1/4/2020

- **Robocom VR citymall sea side**

Inside Sales Representative

Experience gained through organization

- . Greet visitors and signing them up to the system.
- . Collect payment using POS
- . Full scale knowledge of shop operational tools and technology.
- . Built credibility and mutual trust with external and internal customers.
- . Closing the deal under unpredictable circumstances.
- . Ensure all machine and networks are functioning properly (machine calibration)
- . Adopted retention customer service program.
- . Exceeded the target eight times in one year.

EDUCATION

2009-2012

- **Lebanese American School**

High-school diploma equivalence

2017-2020

- **Lebanese International University**

Business management

SKILLS

- Proficiency with Microsoft Office software, including Word, Excel, PowerPoint. Flexible. Communication & social skills Arabic/English & advanced in French Excellent presentation & research skills Reactive and proactive Ability to solve complex problems. Effective team player.

REFERENCE

- **Izzat Mallas - "Lbacc fulcrum "**
Operation manager
Recommendation letter upon request
- **Jad Fala - "Robocom VR "**
Branch manager
Recommendation letter upon request