



# Elie Rizkallah

## Sales and Marketing

 +961 70 112 317

 elierizkallah90@gmail.com

### SUMMARY

I've been working in the sales field for more than 10 years.  
For me sales is not only a job it's a lifestyle.

### CAREER

---

#### 2020 - PRESENT

#### PROJECT SALES EXECUTIVE

Ets. Abdulrahim  
Diab

- Conducting market research to identify selling possibilities and evaluate customer needs.
- Setting up meetings with potential clients and listening to their wishes and concerns.

#### 2013 - 2020

#### SALES MANAGER

Staluglass

- Achieved sales goals by supervising sales staff.
- Implemented strategies to improve market penetration.

#### 2011 - 2013

#### SALESPERSON

Mtanos  
Trading

- Educated customers on how products or services can benefit them financially and professionally
- Sold the company's products to customers within my given territory

#### 2010 - 2011

#### SALESPERSON

Falco Sales &  
Distribution

- Worked closely with marketing department to help build the brand
- Built and maintained relationships with new and recurring customers

### EDUCATION

---

#### 2011 - 2016

#### UNIVERSITÉ LA SAGESSE

B.S. Business Administration

### SKILLS

Communication, ability to work under pressure, time management, leadership.