

Curriculum Vitae of

Hammoudi M. Hammoudi

Contact and Personal Information

- **Name:** Hammoudi Hammoudi
- **Place/Date of Birth:** Beirut – Lebanon 29/11/1994
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- **Driving License:** Yes

Career Objective

To work in a friendly environment of a good reputation, and great work place that offers challenging opportunities and expertise; where I can use my knowledge and skills for the mutual benefits of the company and myself, in order to get high professional career with full motivation and commitment towards your company. I possess high creativity levels in many major fields including and especially in writing and creating from scratch.

Achievements, Awards and Skills

- Computer Skills such as Word, Excel, PowerPoint, Windows, and internet.
- Presentation and Meeting Skills.
- Social Media Expert; YouTube, Facebook, Instagram, Twitter.
- Great Team player and team leader.
- Easily adaptive to changes.
- Diagnosis of desktop, application, networking and infrastructure issues.
- Experience of supporting a wide and varied client base.
- Able to work under pressure.

Education

- High School Diploma **2011/2012**
- Majoring in Business Management **2012 – 2016**

Work Experience

Media Link International – Offshore – Content Licensing Executive (July 2018 - Current)

- Handling the sales in United Arab Emirates (MBC, Abu Dhabi TV, Dubai TV, Sharjah TV, CNBC Arabia, FOX Etc...), Oman and Islamic Asia.
- Negotiates and coordinates the distribution and/or exhibition rights to audio-visual content such as movies, television series and documentaries in the MENA region.

- Work with Research and Finance to assist in preparing and updating client proposals and customizing presentations.
- Understand market competitors and execute strategies for selling against the competition.
- Attending Exhibitions (MIPCOM, DISCOP, DICM, CABSAT) with potential customers and closing sales.
- Reviewing sales performance, negotiating contracts, aiming to achieve monthly or annual targets.
- Social Media Executive (Facebook, YouTube, Instagram, Tiktok....), handling our clients pages and channels from A to Z.

Nabil Net – Sales Assistant and Associate (2014 - 2016)

- Used my previous work experience to provide the employees I am supervising, the best suitable work environment to achieve the best output possible.
- Implementing new ideas that helped boost our sales.
- Organized work, which made our work faster with better results.
- Actively seek out customers in store.
- Build productive trust relationships with customers.
- Team up with co-workers to ensure proper customer service.
- Received customer orders through the call center and ensured that the requests are well received.

LC Waikiki Lebanon – Branch Assistant (Summer 2016)

- Participated significantly in the first branch opening in Lebanon.
- Handled all documents needed to help open the branch.

Managed to help colleagues achieve the branch opening

Al Labeeb UAE - Sales Associate (2013 - 2014)

- Creating suitable environments for my colleagues to work efficiently.
- Motivating my colleagues to work in the best performance possible.
- Recommending new ideas to improve the working environment for my colleagues.
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Languages

- Fluently speaking, reading, and writing Arabic and English. Understanding level in French