

Youssef Hage Chahine

Address: Hazmieh, Lebanon ☎+961 70 204 419 📧 y.h.ch26@gmail.com 🇧🇷 Brazilian-Lebanese

Professional Experience

Sales & Marketing intern

Feb 2021-May 2021

TrustArtMe, Hamra, Lebanon

- Connect with clients through LinkedIn.
- Call and conduct meetings with clients
- Develop new sales Strategies.
- Following up with customers.

Sales Representative

Oct 2017-Feb 2021

Agriculture and Commercial Company, Zahle, Lebanon

- Maximized sales and profit growth potential in close collaboration with product development.
- Monitored Liquidity Ratios, Liquidity Activities and Liquidity Breaches on a daily basis.
- Managed accounts on a regional level and liaised with international distributors including in Quebec, Canada and Chicago, United States.
- Responsible for inventories.

Technical Intern

Nov 2018-Dec2018

Karpowership Lebanon Company Limited, Lebanon Branch

- Managed accounting entries and archiving invoices.
- Monitored product quality.
- Maintained product life cycle, and provided support to the team.

Sales intern

Aug 2017-Sep 2017

Khonaysser Motors S.A.R.L, Nahr El Mott, Lebanon

- Sold product.
- Maintained, optimized and developed technical plan directly to the engineering team.
- Following up with customers.

Sales Operator

July 2014-Aug 2014

CCINTEL which Is a Representative of SFR (Société Française Du Radiotelephone), Jdeideh, Lebanon

- Brought new businesses to the company by selling offer plan and following on them

Education

- Notre-Dame University, Louaze, Lebanon 2011-2017
International Business Management
- College Notre Dame de Jamhour Till 2010
French Baccalaureate, Biology Major

Skills

- Languages: Fluent in French, English and Arabic.
- Coding languages: Python, HTML5, CSS, JS
- Tools: Microsoft Suite, VS Code, AutoCad
- Hobbies: Basketball, Football, Hiking, Reading

References available upon request

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