# Ali Zalzale

# **Public Relations & Communications**

Beirut

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A fresh graduate with a BA in Public Relations & Communications, passionate in my career and in improving my skills, I'm looking forward to a career that is both challenging and rewarding.

# Languages

- **Arabic** (Mother Tongue)
- English (Pre-Advanced)

# Skills Highlight

- Digital Skills: Efficient knowledge in MS Word, PowerPoint, Excel, & social media (Facebook, Instagram, & Twitter).
- SEO: Monitoring and analyzing SEO tactics and strategies, revamping FoundersBei and 3D Maker Shop's websites, increasing daily visitation per month, and making ongoing changes to improve performance metric.
- Managing marketing campaigns and setting social media campaign goals.
- Teamwork: Working effectively within a team to accomplish key objectives with the ability to contribute expertise and follow leadership directives at appropriate times.
- Flexibility: Adapting, constantly learning, and being able to apply that knowledge.

# **Work History**

#### April 2021 - Present: **Digital Marketing & SEO Intern:**

FoundersBei – Beirut, Lebanon

- Managed marketing campaigns to cultivate brand awareness and drive website traffic.
- Reviewed and optimized clients' sites to improve keyword targeting URL strategies, website architecture and content.
- Monitored performance of client's marketing strategies and statistics to identify areas of improvement.

## **Education**

#### **BA: Public Relations and Corporate Communication:** 2017 - 2020:

Lebanese University - Faculty of Information

## **Relevant Coursework:**

- Journalistic Writing
- E-Marketing & Social Media
- **Translation & Localization**

#### 2020 - Present: **MA: Digital Communication & Media:**

Lebanese University - Faculty of Information

### **Relevant Coursework:**

- Institutional & Social Media
- **HR Management**
- Institutional Strategic Media

# **Other Certifications**

# <u>Fundamentals of digital marketing</u> – By Google Digital Garage

- Learned the SEO's Position as a fundamental building block for online marketing.
- Understood the basics of a SEM's strategy and the differences between paid, earned, and owned media.
- Followed the impact of mobile marketing and how to create opportunities using it.
- Developed an email and sending strategy that adheres to email compliance best practices.

# <u>Integrated Marketing Communications</u> – By IE Business School

• Got clear and valuable insights about IMC with good examples.

# <u>Instagram Accounts Management</u> – By Al Jazeera eLearning

• Learned the importance of defining your target audience and the basics of properly identifying your IG account and building a suitable visual identity for your account.

Brevity in Journalistic Writing – By Al Jazeera eLearning