

Mohamed Kameh

Beirut, Lebanon | +961-70751551 |

mak100@mail.aub.edu ; mohamadkameh@gmail.com

EDUCATION

09/2016 to 06/2021	<i>American University of Beirut (AUB)</i> Lebanon Bachelor in Business Administration <i>Expected date of graduation:</i> June 2021. <i>GPA:</i> 3.40/4.0 <i>Dean's Honors List for Spring 2020, Summer 2020 and Fall 2021</i> <i>Awards:</i> Certificate of completion for "Business & Culture: A Virtual Practicum", Certificate of outstanding achievement in "Strategic Management" in recognition of leadership, course material, teamwork and casework
09/2001 to 06/2016	<i>Lycée Abdel-Kader</i> Lebanon French Baccalaureate in Math Specialization, with Good Distinction

Work Experience

- *US Auto Network – Intern salesman*, 12/2020-6/2021 Knoxville, Tennessee, USA
 - Followed up on customer leads and provided insight on desired vehicle in the inventory
 - Maintained relationships between the company and contracted lenders and service centers
 - Performed market analysis on the car industry, studying buying trends and pricing adjustments
 - Handled advertising tasks on several online platforms concerning new inventory
 - Provided additional assistance on inventory management and financing systems
 - Frequented in-state and out-of-state sourcing events for possible inventory additions

EXTRACURRICULAR ACTIVITIES

- *Proswim – Part-time swimming coach*, 01/2017-12/2019: trained the advanced level of swimmers aged 9 to 16, who participated in national championships and international meets (Qatar & Dubai), winning a variety of medals and breaking several national records for their respective age groups.
- *AUB – Varsity Swimming*, 09/2016-06/2020: member, contributing to the overall medals count of the team and winning the 2017-2018, 2018-2019 seasons while placing second in the 2016-2017 season for the University Swimming League across Lebanon. Medal wins in the 2019 American Universities invitational meet in Dubai. Anchor and Gold medal winner in relay races.
- *Al-Najjah (Proswim)* since 2012: Competitive Swimmer, Captain from 02/2014 to 03/2020. Lead the team to several medal wins in national championships. Anchor and relay races winner in the 2019 Nationals.
- *Lycée Abdel-Kader*, 10/2014 – 06/2015: Accomplishment: Jury Prize Winner for best theatrical performance. Competed against 8 schools belonging to the *Mission Laïque Française*. 10/2015–06/2016: wrote and performed a theatrical monologue for a Senior Project.
- Volunteered in environmental cleanups near rivers in the Nabatiyeh region in the South of Lebanon in summer 2018.

SUMMARY SKILLS

Languages: Fluent in Arabic, French and English

Computer Skills: MS Office, Word, Excel, PowerPoint and basic MATLAB commands

Technical Skills: Profit vs. Cost analysis, Industry Analysis, Supply and Demand, Products lifecycle analysis, Market research

Soft Skills: Good Communication Skills, Networking, Public speaking, Time-Management Abilities, Team Player, Project Management, Strategic Planning

HOBBIES

Swimming, running and cooking.