

# TALA AWAD

## RESEACH ANALYST

## PERSONAL DETAILS

Master of Science in Economy, Technology and Innovation Candidate at the University of Rome Sapienza, Italy.

Research Analyst within the Corporate Intelligence Unit at Teaser, a market research and Business intelligence firm based in Kuwait.

Finance Graduate from the American University of Beirut.

[tva01@mail.aub.edu](mailto:tva01@mail.aub.edu)

## HARD SKILLS

- Microsoft word and Microsoft Excel
- Information gathering
- Data analysis
- Professional writing abilities
- Valuation methods
- Financial analysis
- Complex problem solving
- Critical thinking
- Foreign language skills
- Financial accounting
- Python
- Analytical reasoning

## EDUCATION

**Master of Science in Economy, Technology and Innovation** • University of Rome Sapienza, Italy • Fall 2022- Expected 2024

**Bachelor of Business Administration with a Finance concentration,**  
Suliman Olayan School of Business, American University of Beirut • 2017-2020

Coursework in: Finance, Economics, Statistics, Information Systems, Entrepreneurship, Management and Marketing Research.

Finance concentration courses: Business Finance, Investment management, Valuation Methods, Commercial Bank Management, International Financial Management, Financial Markets & Institutions.

**Baccalaureate Certificate of Secondary Education in Literature and Humanities** • Collège Saint Joseph Antoura • 2003-2017

## EXPERIENCE

**Research Analyst within the Corporate Intelligence Unit at Teaser Research Company • Kuwait • 2022**

- Responsible for gathering information, data and updates on selective private and public companies across several MENA-based countries and industries
- Gathering data and information on public companies from Stock Exchanges and online sources.
- Gathering data and information on privately held companies from websites and other public sources.
- Updating shareholders details, Board Members, Analyst Reports, Equity Reports, Management team and other key data info
- Extracting key info from financial notes related to new investments, divestments, projects and M&A's deals
- Verifying that financial reports, ratios and visualization graphs are accurate and meaningful
- Contacting companies on periodic basis to update the company profiles database, validate and confirm data
- Collecting business news from online sources on various topics



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# SOFT SKILLS

- Communication skills
- Integrity and work ethic
- Adaptability and flexibility
- Creativity and quick learning
- Active listening and cognitive flexibility
- Open mindedness and collaboration
- Responsibility and empathy
- Ability to work under pressure
- Time management
- Persuasion and negotiation
- Teambuilding and leadership
- Attention to detail
- Emotional intelligence
- Critical thinking and problem solving

# LANGUAGES

1. Arabic, Lebanese (Native)
2. French (B2)
3. English (Fluent)
4. Italian (A1)

# AWARDS

Dean’s Honor list of Fall 2019-2020

## Finance Research Analyst • Wall Street Oasis • United Arab Emirates • June 2022

- Exposure to financial topics, careers and concepts.
- Improved writing and research skills
- Gained Search Engine Optimization Skills
- Learned how to make websites and URLs rank better

## Financial analyst • Royal Diesel • Lebanon • 2021-2022

- Analyzing financial statements.
- Identifying trends and patterns related to commodities.
- Responsible for creating, monitoring and reviewing the business development activities.
- Improved the efficiency of some work processes.
- Organized the data in a better way.
- Forecasted many events that had an impact on commodities and as a result on sales.
- Provided interesting and helpful business insights.

## Trainee • Bank of Beirut • June -August 2019.

- Learned and implemented operating client processes.
- Negotiated with customers and ensured customer satisfaction.
- Informed clients about the bank’s products and promotions and handled customer service professionally.
- Worked effectively with others and motivated them.
- Attended the formal training process.

## Assistant Project Manager • Client treatment for a high-end jewelry house• Paris, France • June 2018

- Conducted venue and activities research.
- Proposed a customized experience for VIP clients.
- Coordinated personalized activities.
- Followed up on the delivery of the experience and ensured an optimal customer experience.

## Finance intern• Comserv Trading • Dubai, United Arab Emirates • 2017-2018

- Reviewed financial statements, collected, analyzed and managed quantitative data.
- Created meaningful reports to lead business improvement.
- Used Excel spreadsheets to present detailed information.
- Completed cost and revenue analysis, P&L, gross margin and profitability.



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