



Walid Farchoukh

Financial Consultant

I am a business management graduate from the AUST. Enthusiastic financial services professional highly effective at working with clients of all levels and backgrounds. Friendly and personable with an adaptable approach. Exceptional knowledge in wealth management, estate planning, and investment. I am open to work in any Business related field and will relocate for any job.

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📍 Beirut, Lebanon

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EDUCATION

Bachelor of Business Management

AMERICAN UNIVERSITY OF SCIENCE & TECHNOLOGY

10/2017 - 06/2021

Gpa 2.6, Beirut, Lebanon

Baccalaureate Degree

SAINT MARY'S ORTHODOX COLLEGE

09/2000 - 06/2015

Beirut, Lebanon

WORK EXPERIENCE

Financial Consultant

MetLife

07/2021 - 08/2021

Beirut, Lebanon

Achievements/Tasks

- Responsible for creating financial plans for clients.
- Developing financial strategies.
- Creating different investment plans for clients.
- Prepare financial analysis and reports.
- Helped individuals and families build and execute wealth management strategies based on unique goals and objectives.
- Educated clients on various financial matters and provided professional recommendations on investment opportunities, products, and services based on each clients' individual needs.

Salesperson

Internship at ETTIQUETE PRESS

09/2019 - 08/2020

Achievements/Tasks

- Dividing orders ensuring efficient work.
- Offered each customer top-notch, personal service to boost sales and customer satisfaction.
- Worked to build relationships with customers and built potential for additional sales.
- Improved customer service and telecommunication skills to build lasting relationships.

Summer Camp Monitor

SAINT MARY'S ORTHODOX COLLEGE

05/2014 - 08/2014

Achievements/Tasks

- Dividing the kids into teams to play.
- Organizing the activities to ensure complete fun for the kids.
- Provided clear instruction to activity and program participants to deliver fun and safety.
- Kept athletic and games equipment and facilities organized and maintained.
- Supervised camper activities to address behavioral issues and promote fun, safety, and inclusivity.

SKILLS

Verbal and Written Communication

Microsoft Office

Attention to Detail

Analytical Thinking

Critical Thinking

Project Management

Negotiation

Strategic planning

PERSONAL PROJECTS

Chateau Farhoul GROUP PROJECT AUST (10/2020 - 06/2021)

- Winery concept that produces organic wine using organic grapes. It targets the Lebanese abroad because of the difficulties of sales in Lebanon due to the horrible economic crisis. The main goal of Chateau Farhoul is to become one of the best wineries worldwide and to produce high-quality organic wine to gain customer satisfaction.

LANGUAGES

Arabic

Native or Bilingual Proficiency

English

Full Professional Proficiency

French

Limited Working Proficiency

Spanish

Elementary Proficiency