

Rida ABDALLAH

ridaabdallah1998@hotmail.com | +961 76888789 |
Beirut, Lebanon

PROFILE SUMMARY

Passionate about the world of business and the different elements that surround it, I have orientated my experience towards two main fields: legal and sales. My expertise in given legal advice as a legal consultant/researcher walks hand in hand with my sales experience, all giving me a huge exposure to people from different backgrounds. If I was to choose one asset in my personality it would certainly be my emotional intelligence.

- Key areas of expertise: Business, Legal.

EDUCATION

American University of Beirut (AUB), Beirut, Lebanon Sept. 2021 - Present
Master's degree in Business Administration
(MBA) Expected graduation date: August 2022
Current GPA: 4.0

Lebanese University- French legal faculty (FFD-UL), Beirut, Lebanon Sept. 2020 - Present
Master's degree in Comparative studies of both Lebanese and French laws
Expected graduation date: July 2022

Lebanese University- French legal faculty (FFD-UL), Beirut, Lebanon Sept. 2016 - July 2019
Bachelor degree in Law – concentration in both Lebanese and French laws (in French and Arabic)
Top 10% of cohort

EXPERIENCE

Freelance: Jan. 2021- Present
Legal tutor

- Tutored business law, arbitration, corporate law, tax law and many more (students in Lebanon and France)

Legal and Business consultant

- Presented my legal knowledge to business owners and strategic plans for their businesses (e-commerce)
- Provided marketing strategies for e-commerce businesses to help them launch their products
- Detailed the legal procedures risks, and business plans prior launching the product with an extensive study of the markets in Lebanon and Gulf countries (where to open a bank account, how to manage SHOPIFY, how to acquire a domain online...)
- Solved problems concerning shipping products from providers in different countries (China, the U.S) and minimizing cost of product craft, shipment, marketing and delivery to customer/consumer

International Cultural Centre for General Consultation (ICCGC), Lebanon/U.A.E May 2021 - June 2021
Legal consultant and researcher- Intern

- Accomplished legal researches and innovated solutions from scratch for problems related to real estate in Lebanon, Medical International firms based in Dubai and many more
- Advised the clients during weekly meetings (2 to 3 times a week) regarding their legal issues
- Followed the offices' weekly work in governmental institutions (in court, ministries...) in order to be up to date concerning the different documents that were already filed

FRANSABANK S.A.L Sept 2019
Legal intern- Legal department

Premio Co., (Soap manufacturing company) Beirut, Lebanon Jan. 2019 - Jan. 2021
Sales manager

- Concluded many deals in Lebanon and outside of Lebanon that contributed to the prosperity of the firm
- Daily and weekly meetings with clients in order to expand the firms' exposure and maintain it in different markets

Lebanese Parliament Jun 2017 - Aug 2017
Intern

EXTRACURRICULAR ACTIVITIES

Lebanon Law Review, Beirut, Lebanon Jan. 2020 - Jan 2021
Writer

- Published article about Carlos Ghosn: https://secureservercdn.net/198.71.233.227/7xk.970.myftpupload.com/wp-content/uploads/2020/04/Carlos-Ghosn-_-ABDALLAH-_-Lebanon-Law-Review-.pdf

Published Speech at the United Nations (in French): <https://www.youtube.com/watch?v=Nhko4p4FVOY> 2017

WORKSHOPS AND CERTIFICATIONS

English for Lawyers Certificate (at the Lebanese American University), Beirut, Lebanon Apr. 2021 - Jul 2021

SUMMARY SKILLS

Languages: Fluent in Arabic, French, and English. Spanish (level: fair)

Computer skills: Microsoft Office (proficient), Algobox, Geo Gebra

Soft skills: Fast learner, Public Speaking (trained by a certified toastmasters coach), team work, time management and organization, coordination, creative thinking, problem solving, leadership, branding, communication, sales

Interests: Sports (football, basketball...), Music (especially guitar), chess (Rating 1700), photography and reading.