

Antranik Artinian

Beirut, Lebanon | +961 78 839 273 | artinianantranik@gmail.com

Education

Lebanese American University (LAU) — Beirut, Lebanon

Sep 2019 - Expected June 2022

B.S. in Economics, Minor in Mathematics

GPA: 3.98/4.0

- Merit-based Scholarship [Full Scholarship awarded by LAU to 20 students every year upon admission]
- Main Courses: Financial Institutions & Markets, Corporate Finance, Managerial Finance, Econometrics, Economics of Management, Quantitative Economics, Intermediate Macroeconomics, Financial Crises.

Experience

Incoming Sales & Management Associate - Trivayu Infotech Inc. – Dubai, UAE (Remotely) Expected Jan 2022

- Offered a part-time student job in sales and business development after completing a summer internship

Summer Management Associate – Trivayu Infotech Inc. – Alberta, Canada (Remotely) Apr 2021 – Aug 2021

- Helped in developing and implementing the expansion strategy of the firm in the US, Mexico, Chile, Argentina and Colombia (N.B: Firm planned on expanding remotely by hiring interns from different countries.)
- Recruited and supervised the performance of 56 interns in the HR, Marketing and Business Development teams
- Supported senior business executives and managers in helping analyze business performance, goals and metrics
- Developed a more efficient computerized HR recruiting system for the company and integrated the Marketing and Sales teams on a CRM software called Hubspot
- Managed a small budget dedicated to team building, recruiting and internal operational activities

Intern – Central Bank of Lebanon (Banque du Liban) – Beirut, Lebanon

Jun 2021 – Jul 2021

- Rotated over 22 departments and gained insight into the Lebanese financial institutions and markets

Startup Consultant & Co-owner – Agri-Link – Beirut, Lebanon

May 2020 - Present

- Developing a smart irrigation watering system that attracted investors from KSA, Tunisia and Lebanon
- Won 1st place in both the ESA-HEC Incubator competition and the Hult Prize at University of la Sagesse
- Attracting potential investors and venture capitalists like IBM, Georges Matta, Maison de L'Agriculture & UNEP
- Raised \$4,500 for prototyping and R&D from investors during an unprecedented economic crisis in Lebanon
- Developed the entire business plan and feasibility study while working closely with the team's consultants

Outreach Staff — LAU Outreach & Civic Engagement Office – Beirut, Lebanon

Sep 2020 - Mar 2021

- Worked part-time at the Outreach & Civic Engagement Office at my college (25 hours/week)
- Communicated & coordinated with 85 private and public schools which were extremely satisfied with my services
- Took part in 3 international Global Classroom Simulation Model conferences in New York, Turkey and Lebanon

Extra-Curricular Activities

Treasurer of the LAU Beirut Economics Club

Aug 2020 - May 2021

- Organized 7 events with notable experts in the fields of Economics and Public Policy

Volunteer - St. Maroun Community Church – Bauchrieh, Lebanon

Jan 2018 – Aug 2021

- Served for more than 500 hours at the charity (few hours every week)
- Helped organize events and dinners for the elderly during holiday seasons and distributed food packs and clothes in impoverished areas

Languages

English (Professional), French (Professional), Arabic (Native), Armenian (Intermediate)

References

Rajani Choudhary, General Manager at Trivayu Infotech Inc.

Phone: +91 977224 27157 Email: zoneone@trivayu.com

Firas Abou Fadel, Co-owner of Agri-Link

Phone: +961 71 303 949 Email: firasaboufadel@gmail.com