

NALDO BEJJANI

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EXPERIENCE

Business Analyst Intern – Redseer Consulting **Dubai, UAE (Remote) • Sep 2021 – Oct 2021**

- Developed a research report about Communication Platform as-a-Service (CPaaS), B2B Trucking and B2B Marketplaces in the MENA
- Contributing to the “story board” deck development, a weekly business development deliverable that Redseer shares with prospective clients

Global Fintech Experience Intern – Center of Finance, Technology and Entrepreneurship (CFTE) **London, UK (Remote) • Aug 2021**

- Attended talks and mentorship sessions about the various sectors and trends in fintech given by executive directors at IBM, UOB, Société Générale, SuperCharger, UBS and the co-founders of CFTE
- Worked with a team of 5 to solve a real-life case for Mastercard: digitize cash-based government-to-consumer disbursements in emerging markets

Venture Capital Intern – Anamcara Capital **Abu Dhabi, UAE (Remote) • Mar 2021 – Aug 2021**

- Supported the team with in-depth market and sector research to develop comparative studies between technologies in e-commerce, payments and processing, supply chain management, cloud business software, online presence and strategies, SMB financing and B2B marketplaces
- Conducted market research to seek out partnerships with other VCs and find funds-of-funds to reach for potential fund raising
- Developed fund materials, spanning fundraising presentations and investor updates to limited partners (LPs)
- Participated in meetings with 10+ founders and worked on the due diligence process of startups for potential investments
- Assisted in deal sourcing by identifying potential startups for the fund across the MENA and Europe

Math Tutor for School and High School Students – Brightline **Beirut, Lebanon • Sep 2019 – Mar 2020**

Banking Intern – Country Finance Department – Bank Audi **Beirut, Lebanon • Aug 2019**

- Learned about financial key performance indicators (KPIs) in order to recalibrate the bank's performance expectations
- Measured the bank's profitability by analyzing balance sheets and income statements, making use of various financial tools and ratios
- Attended numerous workshops around problem solving and communication

Database & Software Engineer Intern – ACTEL **Beirut, Lebanon • Jan 2019**

- Learned the mechanics of mobile gateway, a technology used to share temporary PIN codes for public Wi-Fi's, and other applications
- Learned the basics of database programming, and acquired skills in MySQL
- Worked on and tested applications using SMS services

EDUCATION

American University of Beirut (AUB) **Beirut, Lebanon • Sep 2017 – Dec 2021**

Bachelor of Engineering (BEng), Computer & Communications Engineering (CCE)

Sagesse Saint Jean Brazilia **Baabda, Lebanon • Sep 2004 – Jun 2017**

French and Lebanese Baccalaureates, Math Specialization and General Sciences (GS)

EXTRACURRICULAR ACTIVITIES & VOLUNTEERING EXPERIENCE

Starting Team Player – Jamhour Rugby Union **Beirut, Lebanon • Apr 2015 – Present**

- Currently playing in first division level, as starting and core team player – Lebanese champions in 2018 and 2019

Troop Leader – Scouts Du Liban **Beirut, Lebanon • Sep 2008 – Aug 2021**

- Lead a troop of more than 60 scouts and prepared various activities, including camps and meetings, within limited budget

Vice President – AUB Investment Club **Beirut, Lebanon • May 2019 – Jul 2021**

- Organized numerous conferences spanning several business and finance topics including private equity, venture capital, investment banking
- Organized alongside other cabinet members a virtual stock exchange competition

Secretary – AUB Real Estate Club **Beirut, Lebanon • Jan 2019 – Jul 2021**

- Organized various events to raise awareness about real estate, notably one on how to invest in real estate in Lebanon during a time of economic crisis

Beirut Explosion Reconstruction Team Leader – Offre Joie **Beirut, Lebanon • Aug 2020 – Nov 2020**

- Led a team of 10+ volunteers for 4 months and managed their work on site during cleaning and reconstruction efforts in Mar Mikhael

Finalist – Virtual Stock Exchange Competition **Beirut, Lebanon • Oct 2019 – Dec 2019**

- Managed a virtual stock exchange portfolio of USD 1 Mn and outperformed the market with a staggering 23.5% return on investment
- Presented my investment thesis (based on fundamental and technical analysis) and ranked in the top 4 out of 250+ participants

Participant – CFI Forex Competition **Beirut, Lebanon • Mar 2019**

- Learned the basics of technical analysis

SUMMARY SKILLS

LANGUAGES English Professional • French Native • Arabic Native
SKILLS Leadership • Management • Teamwork • Communication • Word • Excel • PowerPoint • Java • MySQL • Arduino • MATLAB • Python