

KARIM RIZKALLAH

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A personable and astute Industrial Engineering student, trained in Databases, Lean and Quality Control, Entrepreneurship, Management and Business Development; I am currently looking for a full-time opportunity.

EDUCATION

- 09/2017 - 05/2021 **AMERICAN UNIVERSITY OF BEIRUT (AUB)**
Lebanon BE in Industrial Engineering – Graduating GPA: 3.5/4
- 06/2019 - 08/2019 **UNIVERSITY OF CALIFORNIA LOS ANGELES (UCLA)**
Los Angeles, CA Humanitarian Exchange Program
- 06/2015 - 08/2015 **UNIVERSITY OF MASSACHUSETTS**
Amherst, MA Venture Capitalism, Public Speaking - Pre-College Summer Program

WORK EXPERIENCE

- 03/2021 - 07/2021 **ONE-RISING**
Los Angeles (Remote) **Business Development Intern**
- Aiding in the development of One-Rising's new platform, Balance-Now.
 - Implementing the Lean Business Model Strategy to improve current operations.
 - Reaching out to VCs, Angel Investors and Accelerators and presenting our pitch deck.
 - Researching new revenue streams to reach the product-market fit.
- 02/2021 - 04/2021 **NOKNOK GROCERIES**
Lebanon **QA/QC Intern**
- Developed a database that assesses the performance of the warehouses on a weekly basis.
 - Reduced order discrepancies by 10%, resulting in a 1000\$ monthly savings.
 - Designed a process control plan to ensure that the changes made will be maintained.
- 09/2019 - 05/2020 **QUALITY BROKERS INSURANCE CONSULTANTS (QBIC)**
Lebanon **Insurance Intern**
- Worked closely with brokers and attended negotiation meetings with potential clients.
 - Advised relevant insurance products to a wide range of clients with different requirements.
 - Followed up with clients to close ongoing deals and receive feedback about our services.

EXTRACURRICULAR ACTIVITIES

- 06/2017 - present **CLUB INMAA' DAMOUR**
Lebanon **Volunteer**
- Organized local Food and Beverage booths during the annual festival.
 - Participating in 5 beach cleanups and encouraging youth participation.
 - Collaborating with the municipality to organize sport events and activities.
- 02/2020 - present **THE GRAND FACTORY**
Lebanon **Community program**
- Promoting the Arab music scene in colleges around Lebanon.
 - Advocating for the collaboration between NGOS and The Grand Factory.
- 10/2016 - 09/2017 **INTERNATIONAL COLLEGE (IC)**
Lebanon **Class Representative – French Baccalaureate Graduated with Distinction**
- Organized 4 social activities for 300 students as part of students' representative committee.

CAPABILITIES

- CERTIFICATES Forage BCG: Strategy Consulting Virtual Experience Program.
- IT SKILLS Microsoft Office, VBA (Intermediate), Python (Intermediate), SPSS, SQL, Power BI.
- LANGUAGES English (Advanced), French (Advanced), Arabic (Mother Tongue).
- INTERESTS Football, Skiing, DJ, Hiking, Marathons, Real Estate, Politics, Trading.