

Yara Ballan

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EDUCATION

Lebanese American University, B.E. in Industrial Engineering, Minor in Economics *Aug 2019 – Present*

- Awarded the Full Merit Scholarship (awarded to 1 student per major)
- Placed on the Dean's Distinction List (GPA: 3.85/4)
- Enrolled in the University Honors Program (3% acceptance rate)
- Expected Graduation Date: May 2023

University of St. Andrews, Summer School Abroad with the International Summer Schools of Scotland *Jul 2019*

- Ranked **1st out of 43** international students in a 4-day British Parliamentary Debate Championship
- Selected as **1 of 8 students** to participate in the Final Night Debate in St. Andrews' Parliament Hall

Collège de la Sainte Famille Française, French Baccalaureate, Scientific Track *Sep 2004 – Jun 2019*

- Graduated with highest honors (GPA: 18.02/20) and selected as speaker at the graduating ceremony
- Member of the Debate Club, and Winner of the "Diplomacy Award" at LAU Model United Nations

PROFESSIONAL EXPERIENCE

Benta Pharmaceutical Industries (BPI), Production Engineering Intern *Sep 2021*

- Supervised the manufacturing process, ensuring quality work is done in a safe and efficient manner
- Developed daily production plans to optimize work and reduce time and labor required

Middle East Airlines (MEA), Industrial Engineering Intern *Jul 2021 – Aug 2021*

- Devised 5 ergonomic solutions to improve workers' productivity in the flights' catering facility, **2 of which were approved and adopted by management**
- Modeled a new facility layout that improves work process flow and decreases the overall meal processing time

Mouftah El Chark, Business Analyst *Apr 2020 – Present*

- Redesigned warehouse organization, which drove operation **efficiency by 75%**
- Introduced a digital marketing strategy that increased **online sales by 25% in 3 months**
- Created new revenue streams by introducing 4 product lines and gaining entry into **12 international marketplaces**
- Ensured economic order quantity and just-in-time delivery through demand forecasts and inventory level analyses

EXTRACURRICULAR EXPERIENCE

LAU 180 Degrees Consulting Club, President & Past Pro-Bono Student Consultant *Aug 2021 – Present*

- Recruited 20 student consultants, and provided intensive consulting methodology training
- Took on and oversaw **5 pro-bono consulting projects**, helping consultants develop their deliverables and present to clients
- Previously a **student consultant**: Elaborated short-term and long-term strategies for 2 Lebanese NGOs. Worked on scopes such as digital marketing, fundraising, volunteer recruitment, organizational charts and competitor analysis

LAU Consulting Club, Vice-President *Aug 2021 – Present*

- Increased membership volume by around 100% to reach **300+ members** and become the **biggest student club** at LAU
- Organized workshops and case-competitions, and published handbooks to prepare club members for case interviews
- Led a committee of 10 students in planning and organizing a **36-hour** intensive consulting preparation boot-camp

Deloitte Middle East, D-180 Mentoring Program Mentee *Oct 2020 – May 2021*

- Received mentoring and consulting career insight from a **Deloitte consultant** over the course of 6 months

LAU Rotaract Club, Head of Finance *Jul 2020 – Jul 2021*

- Designed, produced, and sold 100 pairs of socks, and raised over **\$1,000** for the organization of a free medical day in Byblos
- Gathered and distributed **100+ food packages** to people affected by the Beirut Port Explosion

LAU Model United Nations, Leadership Trainer *Sep 2019 – May 2021*

- Trained over 100+ high school students on public speaking, debate techniques, conflict resolution and researching
- Chaired 2 conferences, and awarded 6 scholarships to LAU **worth over \$150,000**

SKILLS & ADDITIONAL ACHIEVEMENTS

Languages: English (fluent), French (fluent), Arabic (fluent), Spanish (intermediate)

Computer Skills: Microsoft Office (Word, Excel, PowerPoint), Java, LINGO, MATLAB, AutoCAD, Minitab, Arena

Additional Achievements: Organizing Team of the LAU Case Competition, Girl Scouts for 14 years, Volunteer at Ouzville