



Samir Haddad

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Employment

Stock manager Apr 2014 – Jul 2021

Société acsons Sarl (gree air conditioning), Zalka, lebanon

- Ensure adequate record keeping and manage all documentation to confirm proper stock levels.
- Maintain inventory control, coordinate handling of equipment and minor repairs, and receive containers.
- Unload and organize the stock, and inspect deliveries for damage and report those to accounting.
- Forecast supply and demand to prevent overstocking and running out-ofstock (OOS).

Account manager Dec 2013 – Apr 2014

Gs antaki, Jdeideh, lebanon

- Recommend products to customers, based on customers' needs and interests.
- Consult with clients after sales or contract signings to resolve problems and to provide ongoing support.
- Contact regular and prospective customers to demonstrate products, explain product features, and solicit orders.
- Estimate or quote prices, credit or contract terms, warranties, and delivery dates.
- Obtain credit information about prospective customers.
- Negotiate details of contracts and payments.

Customer service Oct 2012 – Oct 2013

Campomatic lebanon, Fanar, beirut

- Responsible for the daily running and management of the centre through the effective use of resources.
- Handling the most complex customer complaints or enquiries.
- Obtains client information by answering telephone calls; interviewing clients; verifying information.
- Informs clients by explaining procedures; answering questions; providing information.
- Organising the patterns and the number of technicians required to meet the demands of clients.
- Accomplishes the mission by completing related results as needed.

After sales officer Feb 2012 – Sep 2012

Khoury home, Dora, beirut

- Direct and control the sale of after sales products to customers.
- Answering telephone calls, verifying information, entering client information.
- Direct the technicians to achieve a high level of customer satisfaction.
- Follow up with costumers to make sure that they're issue is solved .

Education

Diploma in heating and cooling Sep 2020 – Jul 2021

Byblos institute, Beirut, dora

MARKETING AND ADVERTISING SPECIALIST Jun 2013

ISEC (HIGHER INSTITUTE OF COMMERCIAL STUDIES), Beirut, dekweneh

Personal details

Name

Samir Haddad

Email address

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Phone number

+961 71165209

Address

Beirut, lebanon

Date of birth

October 17th, 1990

Gender

Male

Nationality

Lebanese

Skills

Microsoft Office (word-excel-powerpoint)

Wizard solutions

Stock management

Inventory

Logistics

Languages

Arabic

English

French