

Alaa Nasr

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Summary

Web Developer with a proven ability to adapt in both self-starting and collaborative environments while staying focused on achieving high-quality results under strict deadlines. Strong ability to find data and transform it into useful insights. Creating simplicity, efficiency and fruitfulness and share it with others.

Experience



Web Developer

Helpdose

Feb 2022 - Present (2 months +)

- Connected with stakeholders and end users and understood their pain points with respect to the existing CRM system.
- Understood the existing CRM system and identified any gaps or shortcomings that were found in the system.
- Developed and maintained a CRM system and solutions using Laravel framework.
- Performed performance testing and debugging.



Disk Jockey

Self-employed

Aug 2013 - Present (8 years 8 months +)

- Played recorded music in a set form transitionally.
 - Created mashups and remixes.
- Music genres often played: Deep House, Minimal Techno, Psychedelic trance and Melodic House.



Data Collector & Manager

Helpdose

Mar 2021 - Feb 2022 (1 year)

- Organized, stored and analyzed the data from various web sources.
- Entered the collected information into a database.
- Ensured the data collection sources are accurate and well stored.
- Examined the data and insert them into a CRM system.
- Visualized data for business analysis.



Sales Representative

Helpdose

Oct 2020 - Dec 2020 (3 months)

- Schedule meetings and presentations with prospects
- Created, planned, and delivered presentations on company products
- Tracked all sales activities in company's CRM system and keep current by updating account

information regularly

- Communicated customer and prospect product pain points to appropriate departments
- Developed strong, ongoing relationships with prospects and customers
- Coordinated with other team members and departments to optimize the sales effort

Prospect and qualify new sales leads

Education



Lebanese University - Faculty of Sciences

Undergraduate, Computer Science

2019 - 2022



Batloun Official Secondary School

Baccalauréat, General Science

Sep 2016 - Jul 2019

Licenses & Certifications



Programming Foundations with JavaScript, HTML and CSS - Coursera



Fibonacci Numbers and the Golden Ratio - Coursera



Flutter: Part 01 Introduction - LinkedIn



Entrepreneurship Foundations - LinkedIn



Flutter: Part 02 Building Apps - LinkedIn



Flutter: Part 03 Flutter Widgets - LinkedIn



Flutter: Part 04 Building an App with State - LinkedIn



Introduction to Quantum Computing - LinkedIn



Foundations: Data, Data, Everywhere - Google



Ask Questions to Make Data-Driven Decisions - Google

coursera.org/verify/ZNUC3VHK2F3F

Skills

C (Programming Language) • Python (Programming Language) • Laravel • Java • Writing •
Researcher • Web Design • Video Editing • Front-end Development • Sales