BAHAA IZRAFIL

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Fresh graduate Economics major with a proven track record of success in developing social media plans, creating original content for various social media platforms, and managing social media content, my online presence, Instagram: @trekne_ehlam. Experienced in marketing, customer service, content creation, and telesales. Seeking a job that will help me develop professional skills.

WORK EXPERIENCE

AUGUST 2022-PRESENT

PRODUCT DEVELOPER, WORKFORCE DEVELOPMENT SOLUTIONS (CHICAGO, ILLINOIS US, REMOTE)

- Manage the process of developing products.
- Implement a marketing strategy roadmap for the product.
- Researching and developing new production processes.
- Collection and analysis of the data.

AUGUST 2022-PRESENT

BANK CUSTOMER REPRESENTATIVE, AL-MAWARED BANK (LEBANON)

- Processing payments from customers using ATMs
- Providing information about bank products and services to potential clients
- Processing account transactions such as deposits, withdrawals, or loan payments on behalf of customers

FEB-MARCH 2022

MARKETING AND SALES INTERN, IFORTIS WORLDWIDE (REMOTE)

- Presenting data
- Searching and presenting client information
- Creating reports

SEPTEMBER 2021

TELE SALES, EXCLUSIVE MANAGEMENT (BEIRUT-LEBANON)

- Assisting in resolving customer complaints
- Working in a call center
- Selling services via phone calls
- Communicating with new people every day at work
- Updating customer details

EDUCATION

JANUARY 2022-PRESENT

M1 ECONOMICS, LEBANESE UNIVERSITY

JANUARY 2022

BACHELOR'S DEGREE IN ECONOMICS, LEBANESE UNIVERSITY

SKILLS

| Active listening | Teamwork and Collaboration |
|---|--|
| Social Media Marketing | Excellent organization |
| MS Office (Excel, Word, PowerPoint) | Patience |

CERTIFICATES

- Internship Completion Certificate Marketing and Sales from IFORTIS WORLDWIDE(11 March 2022)
- The Fundamentals Of Digital Marketing From Google Learning (28 Feb 2022)
- Online Marketing (4 June 2021 Centre Mine LU)
- Tafawoq Program-Swiss contact and the Nawaya Network (28 Dec 2021)

REFERENCES

- Nada Khaddage Soboh: Trainer-Nawaya Network <u>Nada.khadagge@gmai.com</u> +961 3 926 672
- Nabil Bou Nasreddin: Professor-Lebanese University <u>nabilbounasreddine@yahoo.com</u> +961 81 701 246

LANGUAGES

- > English (Fluent)
- Arabic (Native)
- French(Basic)