

Experience

Property Consultant – Kfoury Development

August 2017 – Present

- Assisting clients to make sound property-purchasing decisions.
- Finding clients in need of consultancy services through cold-calling, advertising, and business presentations.
- Analyzing market trends and demographics to identify the most sought-after and profitable areas.
- Consulting with clients to identify their needs, preferences, and financial concerns.
- Maintaining an extensive database of all properties for sale.
- Developing strategies to increase the value of properties for clients looking to sell.
- Conducting negotiations with real estate agents on behalf of clients.

Research Analyst – Teaser Platform – Contract

December 2020 – Jun 2021

- Gathering data and information on public companies from Stock Exchanges and online sources.
- Gathering data and information on privately-held companies from websites and other public sources.
- Updating shareholders details, Board members, Analyst Reports, Equity Reports, Management team and other key data and information.
- Extracting key information from financial notes related to new investments, divestments, projects and M&A's deals.
- Verify that financial reports, ratios and visualization graphs are accurate and meaningful.
- Contacting companies on periodic basis to update the company profiles database validate and confirm data.
- Collecting business news from online sources on various topics.

Teller & Costumer Service Representative – Société Général de Banque au Liban

July 2016 – August 2017

- Assisting customers with processing transactions, such as deposits, withdrawals, or payments.
- Resolving complaints or account discrepancies, and answering questions.
- Informing customers about bank products and services.
- Tracking, recording, reporting, and storing information related to transactions, bank supplies, and customers, ensuring all information is accurate and complete.
- Maintaining and balancing cash drawers and reconciling discrepancies.
- Using software to track bank information and generate reports.

Internship

Management Consulting Intern – Advisory&co

August 2021 – October 2021

Risk Management Intern – Crédit Libanais

August 2018 – September 2018

Intern – Central Bank of Lebanon

July 2015 – August 2015

Volunteer

Volunteer – Human Dignity Union

January 2020 – Present

Education

Master of International Economics and Finance – Lebanese University

2016 – 2018

- Thesis: A Post-Keynesianism Perspective on the Rentier Income and the Financial Crisis in the Developing Countries.

Bachelor of Economics – Lebanese University

2013 – 2016

- Thesis: What Factors Drive Successful Industrialization? Evidence and Implications for the Developing Countries.

Baccalaureate of Economics and Social Sciences – Rosary Sisters School

2012 – 2013

Languages & Computer Skills

English – Fluent

Microsoft Office

French – Fluent

EvIEWS

Arabic – Native

R Studio