Amina Sultan Chehab

E-mail: aminasultanchehab@gmail.com Mobile: +961-71167999 LinkedIn: aminasultanchehab EDUCATION: Lebanese American University, Beirut Lebanon Aug2018 – Expected Dec 2022 Bachelor of Science in Business Studies – marketing mapa 3.62/4.0

<u>Bachelor of Science in Business Studies – marketing</u>
Transferred more than sixty credits from biology

RELATED COURSES:

Marketing basics Consumer Behavior Marketing Research Marketing Strategy
Brand Management E-marketing Communication Skills Personality development

Developing a Business plan Accounting Information Technology Management Management

SPECIAL PROJECT:

Brand audit for Patchi: Assessing the market, checkup that evaluates your brand's position in the marketplace, its strengths, and weaknesses, and how to strengthen it ,internal branding . Developed a business plan from scratch, created an innovative product for supermarkets (trolly tech)

WORK EXPERIENCE:

Social media marketing /sales and management - Artisana Shehab , Lebanon 2015 - present

- dealing with merchants/suppliers and inventory, buying, and pricing the products.
- Created unique and engaging social media content through SM platforms such as Facebook and Instagram. Scheduled posts, interaction with customers online, planning marketing SM strategies.
- Working both in store and online hence interacting with all type of customers and situations in Lebanon and abroad.

EXTRA CURRICULAR ACTIVITIES:

Volunteer(social media assistant :) – shifaa NGO

Member –Lau premedical club

Member -red cross (Lau)

Procurement office student job- LAU

Jan 2022-present

Aug 2018-Jan2021

Sep 2019-Nov 2019

Aug 2019– dec2019

Certificates and Workshops

CITI Program Certificate in IRB Exempt Research (Feb 2022)

HubSpot Inbound Marketing Certificate (Dec 2021)

Deutsch sprachdiplom (DSD1)

Injaaz 2nd price winner (creating a startup business from scratch)

Personality development workshop

Communication skills workshop

Developing a business plan workshop

KEY SKILLS & COMPETENCIES:

Business: online and traditional marketing and advertising ,time management, teamwork, Marketing research and strategy ,Efficient multitasker ,Planning and coordination, Detail-oriented ,Communication and negotiation skills ,public speaking ,Understanding consumer behavior ,brand management.

Computer: Microsoft Office (Word, Excel, Power Point & Outlook) and tools Languages: Spanish (fair)- French(fair) -Arabic(very good)- English(very good) -Turkish(fair) -German (dsd1).