

WISSAM AL GHAZAL

Lebanese national – Age 43 (01/01/1979)

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Summary

17 years' experience and expertise of the finance function, that leverage me to succeed in; optimizing financial processes, developing risk minimization plans (financial modelling) and measuring financial performance (financial reporting and analysis). Accomplishing prior mentioned recipe, through team work and collaboration in a cross-functional environment.

Competencies

- Financial modelling (Budgets & Forecasts)
- Financial reporting & analysis
- Financial process optimization
- Strategic thinking
- Leadership & co-working attributes
- Trilingual (**English, Arabic & French**)

Experiences & Achievements

Jul.18 – Nov.20 | Financial Controller

Game Cooks | Software House | Lebanon

- Managing, overseeing finance function for 7 operations (Located in: Africa and Middle East) – Yearly turnover \$70 million;
- Optimizing financial processes – Integrated digitized revenue recognition process to online betting platform;
- Partnering senior executives in drawing strategy – Advising, translating strategy to financial models;
- Designing and controlling financial models in line with company strategy and objectives;
- Joined efforts in business repositioning – Yielded 26% cost reduction and 11% increase in market share;
- Engaging with commercial team – Business benchmarking and analyzing player's behaviors;
- Cash flow manager – Collection, disbursement and forecasting;
- Led debt rescheduling exercise – Negotiated, prolonged payments terms;
- Regularly measuring performance – Financial reporting, profit / cost analysis and interpretation.

Jul.15 – Present | Co-owner & Finance Manager (Part time)

Bull Knot | Trading | Lebanon

- Overseeing all finance and accounting activities, including but not limited, treasury, inventory, receivables & payables;
- Negotiating banks corporate rates over extended facilities – Decreased cost of capital;
- Accurately managing inventory and maintaining optimal stock level;
- Translating operations into reliable and accurate financial / costs reports – Supporting decisions with explicit figures;
- Improving company liquidity through well-designed credit offering structure;
- Proactively communicating and building relationships with all stakeholders, to maintain company wellbeing.

Nov.13 – Jun.15 | Finance Manager

Al Maha Insurance | Insurance Brokerage | Qatar

- Collaborated with Business Units' heads – Crafted financial transactions that meet credit risk, cash flow and required rate of returns;
- Assisted Sales team to roll out a new pricing model – Increased turnover by 7%;
- Worked on production of the yearly budget / forecast, in-line with company strategy targets;
- Revamped financial processes – Digitalized and streamlined quotation, invoicing and claim processes;
- Reviewed, analyzed and interpreted – Monthly / quarterly financial reporting packs;
- Liaised with external auditors on conformity and compliance with the regulatory tax law of the reporting data.

Oct.10 – Oct.13 | Corporate Financial Analyst

Al Jaber Engineering | Contracting | Qatar

- Standardized and unified reporting templates (Excel format) of all subsidiaries (Ten);
- Participated in developing and administering budgets / forecasts of all subsidiaries;
- Regularly Analyzed, interpreted financial reports before submitting to Board of Directors;
- Prepared, reviewed and evaluated business units cost reports – Resulted in cost-reduction and better use of resources;
- Carried out a business control process analysis (i.e, "Health check") – Identified issues and made improvement recommendations;
- Set up and managed a team of two dedicated junior accountants.

Oct.06 – Oct.10 | Assistant Financial Controller

Setraco Group | Contracting | Nigeria

Nov.03 – Sep.06 | Senior Accountant

Multiline Services | Telecommunication | Lebanon

Education and Certification

2003 – Bachelor Degree in Finance

Holy Spirit University of Kaslik, Lebanon

1998 – Technical Baccalaureate in Commercial Sciences

Byblos Institute, Lebanon

2010 – Certificate in International Financial Reporting Standards

IIRME – Dubai, U.A.E