

Ivan Saade

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EDUCATION:

Lebanese American University, Byblos, Lebanon

August 2020 – Expected May 2023

Bachelor of Science in Economics with Minor in Data Analytics

GPA 3.00/4.0

Colégio Salesiano Leão XIII – Rio Grande, Rio Grande do Sul, Brazil

Years of 2016 - 2017

High School Diploma, Lebanese Baccalaureate Equivalent

WORK EXPERIENCE:

G2N Telecom – VOIP Wholesale - Home Office

January - February 2021

Account Manager - Sales Consulting

- Maintained current customers, increased sales, and brought new ones to buy our services.
 - Strengthened long-lasting client relationships based on accurate price management and matching the best service to their needs.
 - Communicated with clients concerning any new service, changes, or updates.
 - Negotiated new prices and set them in the system.
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EXTRA CURRICULAR ACTIVITIES:

Board member of the LAU Economics Club on Byblos Campus

August 2021 Until May 2022

Member of the Cedars Club on Byblos Campus

August 2020 Until May 2022

CONFERENCES, WORKSHOPS, AND SEMINARS

- The Diaspora Energy in Lebanon June 2019
 - Maharat min Google Fundamentals of Digital Marketing October 2020
 - International Law and Brazilian Foreign Policy: The Crisis Dimension October 2020
 - Power of Personal Finance and Budgeting October 2020
 - Connect Successfully in a Virtual World November 2020
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KEY SKILLS & COMPETENCIES:

Business: Analytical, Communication, Problem Solving, Management, Teamwork, Highly Motivated

Computer: Microsoft Office (Word, Excel, Power Point & Outlook), Draw.io, Power BI, Tableau

Languages: Lebanese Arabic (Native), Portuguese (Fluent), English (Fluent)

HOBBIES & INTERESTS:

Swimming, Cycling, Reading, Engineering, Aviation

Date April 14, 2022

TO WHOM IT MAY CONCERN

This letter is intended to introduce **Mr. Ivan Saade, ID# 201806976**, a current student at the **LEBANESE AMERICAN UNIVERSITY**, working towards a B.S. in Economics.

All of our students are encouraged to seek internship or part-time employment to gain practical experience.

We, at LAU, would greatly appreciate you extending such a courtesy to this student.

This statement is given upon the student's request.



Ghassan Dibeh, Ph.D.
Professor of Economics
Chairman, Department of Economics
Lebanese American University
Editor, Review of Middle East Economics and Finance
<http://www.degruyter.com/view/j/rmeef>

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