

# MOHAMED ZEIN

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## EDUCATION

- Sep. 19 - May 21 **American University of Beirut (AUB)**  
**MEng in Engineering Management**  
GPA: 4.0/4.0
- Sep. 12 - May 18 **BEng in Civil Engineering (second degree- BA in Biology)**  
GPA: 3.67/4.0; Full Merit Scholarship; Government Scholarship for Academic Excellence
- Sep. 97 - Jun. 12 **Antonine Fathers' School**  
**Lebanese Baccalaureate, with High Distinction**  
Ranked 4<sup>th</sup> nationally in Lebanese Baccalaureate official exams

## PROFESSIONAL EXPERIENCE

- Sep.19 - May. 21 **Graduate Research Assistant (GRA), American University of Beirut (AUB)**
- Optimized handwheel design based on user's posture and wellbeing, after assessing the effect of existing designs on user comfort and identifying optimal features.
  - Assisted four Eng. Management professors in course preparation, including the correction of 50+ exams per semester.
- Aug.18 – Oct. 18 **Data Analysis Intern, UNICEF Lebanon**
- Analyzed the impact of UNICEF partners on the “Back to School” campaign, highlighted the positive role that NGOs played by digitizing Beqaa schools, and recommended a teacher training program to optimize technology usage.
  - Secured financial, operational, and logistical support from 22 donors and 84 implementation partners, after analyzing NGO reports covering 260,000 Lebanese and 195,000 Non-Lebanese children in need, aged between 3 and 18.
- Apr. 18 – Jun. 18 **Business Center Individual Intern, Allianz SNA**
- Grew life insurance policy sales by 5% after recommending and applying a cross-selling strategy to improve client-agent relationships.
- Jul. 17 – Sep. 17 **Project Management and Contracts Intern, Dar Al-Handasah**
- Prepared quantity take-offs, bill of quantities, and tendering documents for the leading Turkish contractor GAMA Holding, on behalf of the Jordanian's Ministry of Water.
  - Helped solve Amman's water needs and alleviate the over-extraction of existing wells through an infrastructure project delivering 100+ million cubic meters of water.

## EXTRACURRICULAR EXPERIENCE

- Sep. 15 – Sep. 17 **President, AUB Dabke & Folk Club**
- Organized the longest Dabke in the History of AUB, drawing 5,000 attendees.
  - Partnered with other clubs and organized 10+ events over 2 years, attended by more than 200 students.
- Sep. 16 – May 17 **Treasurer, AUB UNICEF Club**
- Organized 20 Civic engagement lectures on the impacts of the Syrian refugees' crisis.
  - Raised \$10,000 for Beqaa Refugees camps in collaboration with KAYANI foundation.
- Dec. 16 – Jan. 17 **Participant with Jury Distinction, HULT Prize**
- Co-founded a social enterprise (LAGE') to help alleviate the refugees' unemployment crisis by nurturing small talents in 10 of the Beqaa refugees' camps.

## SKILLS

**Languages** Arabic – Native | English & French – Fluent  
**Technical** AutoCAD, Primavera P6, Revit, R program